

**LUDINGTON BOARD OF EDUCATION - LUDINGTON AREA SCHOOL DISTRICT**  
**809 E. Tinkham Avenue, Ludington, Michigan 49431 – Phone 231-845-7303**

*This is a meeting of the Board of Education in public for the purpose of conducting the School District's business and is not to be considered a public community meeting. There is a time for public participation during the meeting as indicated on the agenda.*

Mission: The Ludington Area Schools, in partnership with the community, will achieve excellence in a positive environment where motivation and quality instruction ensure learning and equip students for success in society.

**MEETING: Regular Meeting**  
**DATE: September 18, 2023**  
**TIME: 6:00 p.m.**  
**PLACE: Administration Office, 809 East Tinkham Avenue, Ludington, MI 49431**

**REGULAR MEETING**

1. CALL TO ORDER & ROLL CALL  
     \_ Steve Carlson \_ Dr. Bret Autrey \_ Mike Nagle \_ Stephanie Reed \_ Sarah Lowman \_ Leona Ashley \_ Scott Foster
2. PLEDGE OF ALLEGIANCE
3. AGENDA MODIFICATION
4. CITIZEN PARTICIPATION
5. CONSENT AGENDA
  - a. Ratification of Bill Payment - Per Summary Dated: September 18, 2023
  - b. Approval of Minutes Dated: August 21, 2023 Special & Closed, Regular & Closed
  - c. Hiring Approvals & Resignation Acceptances
6. BOARD COMMITTEE REPORTS
  - a. Personnel/Negotiation Committee Report
  - b. Finance Committee Report
  - c. Building/Site Committee Report
7. SUPERINTENDENT'S REPORT & COMMENTS
  - a. Soaring Oriole Award
8. DISCUSSION ITEMS
  - a. Bond Project Application and Certificate for Payment #41
  - b. Equipment Purchase Kubota UTV
  - c. Furniture Purchase MS/HS Bond Project
  - d. FOIA Appeal
9. ACTION ITEMS
  - a. Bond Project Application and Certificate for Payment #41
  - b. Equipment Purchase Kubota UTV
  - c. Furniture Purchase MS/HS Bond Project
  - d. Closed Session Pursuant to Section 8(1)(h) of the Open Meetings Act, MCL 15.268(1)(h)
  - e. FOIA Appeal Resolution
10. OTHER ITEMS OF BUSINESS & ANNOUNCEMENTS
11. ADJOURNMENT

Official minutes of the Ludington Board of Education are available for public inspection during normal business hours at the Board of Education's Central Business Office, 809 E. Tinkham Avenue, Ludington, Michigan. The Ludington Area School District is an equal opportunity employer and provider. If you are an individual with a disability who is in need of special accommodations to attend or participate in a public meeting please contact Superintendent at 231-845-7303 at least 24 hours prior to the meeting or as soon as possible.

# Memorandum - Office of the Superintendent

TO: Board of Education  
FROM: Dr. Kyle Corlett, Superintendent  
RE: Regular Meeting Agenda Notes

---

## CITIZEN PARTICIPATION

### Review Board Policy 0167.3: Public Participation at Board Meetings

The Board of Education recognizes the value of public comment on educational issues and the importance of allowing members of the public to express themselves on District matters.

To permit fair and orderly public expression, the Board shall provide a period for public participation at every regular meeting of the Board and publish rules to govern such participation in Board meetings. The rules shall be administered and enforced by the presiding officer of the meeting.

The presiding officer shall be guided by the following rules:

- A. Public participation shall be permitted as indicated on the order of business, or at the discretion of the presiding officer.
- B. Participants must be recognized by the presiding officer and will be requested to preface their comments by an announcement of their name, address, and group affiliation, if and when appropriate.
- C. Each statement made by a participant shall be limited to three (3) minutes duration.
- D. No participant may speak more than once.
- E. Participants shall direct all comments to the Board and not to staff or other participants.
- F. The presiding officer may:
  1. interrupt, warn, or terminate a participant's statement when the statement is too lengthy, personally directed, abusive, obscene, or irrelevant;
  2. request any individual to leave the meeting when that person does not observe reasonable decorum;
  3. request the assistance of law enforcement officers in the removal of a disorderly person when that person's conduct interferes with the orderly progress of the meeting;
  4. call for a recess or an adjournment to another time when the lack of public decorum so interferes with the orderly conduct of the meeting as to warrant such action;
  5. waive these rules with the approval of the Board when necessary for the protection of privacy or the administration of the Board's business.
- G. The portion of the meeting during which the participation of the public is invited shall be limited to thirty (30) minutes, but the timeframe will be extended, if necessary, so that no one's right to address the Board will be denied.
- H. Tape or video recordings are permitted. The person operating the recorder should contact the Superintendent prior to the Board meeting to review possible placement of the equipment, and agrees to abide by the following conditions:
  1. No obstructions are created between the Board and the audience.
  2. No interviews are conducted in the meeting room while the Board is in session.
  3. No commentary, adjustment of equipment, or positioning of operators is made that would distract either the Board or members of the audience while the Board is in session.
- I. Each Board agenda will include the following statement, "Public participation shall be permitted only as indicated on the order of business."

**Revised:** January 21, 2019

Legal: M.C.L.A. 15.263(4)(5)(6), 380.1808

## **Regular Meeting**

### **CONSENT AGENDA**

- Hiring Approvals
  - Lavelle Jennings, Bus Driver
  - Rebecca Huffman, Food Service Aide
  - Chelsea Sobanski, Library Aide
  - Marla Turner, Food Service Aide
  - Troy Veeneman, JV Girls Basketball Coach
  - Jennifer Willis, Food Service Aide
- Non-Union Contract Approval
  - Jessica Castonia, Special Services Coordinator
- Resignation Acceptances
  - Krystal Austin
  - Lisa O'Connor

### **SUPERINTENDENT REPORT**

#### **Soaring Oriole Award**

I will present the monthly Soaring Oriole Award.

### **DISCUSSION ITEMS**

#### **Bond Project Application and Certificate for Payment #41**

We will need an action item at the Board meeting to approve the certificate for payment on the school bond project and to authorize the District to pay \$4,061,410.43 as certified by the architect and construction manager, and as outlined in the Certificate for Payment. The certified pay application has been shared with the Board.

#### **Equipment Purchase Kubota UTV**

We obtained two quotes for a Kubota to be used for landscaping needs, with the cheapest and recommended one being \$37,594.62 from Freeman Creek.

#### **Furniture Purchase MS/HS Bond Project**

For the latest phase of construction, the classroom and office furniture needed amounts to \$68,865.82.

#### **FOIA Appeal**

An appeal to a FOIA request was made regarding information shared during a closed session at the August regular board meeting.

**ACTION ITEMS**

**Bond Project Application and Certificate for Payment #41**

**Board President:** We will need a motion to approve the certificate for payment on the school bond project and to authorize the District to pay the certificate for payment in the amount of \$4,061,410.43 as certified by the architect and construction manager, and as outlined in the Certificate for Payment.

**Motion by Member** \_\_\_\_\_, to approve the certificate for payment on the school bond project and to authorize the District to pay the certificate for payment in the amount of \$4,061,410.43 as certified by the architect and construction manager, and as outlined in the Certificate for Payment.

**Support by Member** \_\_\_\_\_.

VOTE: (Y/N) Steve Carlson (Y/N) Bret Autrey (Y/N) Mike Nagle (Y/N) Stephanie Reed (Y/N) Leona Ashley (Y/N) Sarah Lowman (Y/N) Scott Foster. AYES: \_\_\_\_ NAYES: \_\_\_\_ MOTION: Passes / Fails.

**Equipment Purchase Kubota UTV**

**Board President:** We will need a motion to approve the purchase of a Kubota RTV-X100 in the amount of \$37,594.62 from Freeman Creek as presented.

**Motion by Member** \_\_\_\_\_, to approve the purchase of a Kubota RTV-X100 in the amount of \$37,594.62 from Freeman Creek as presented.

**Support by Member** \_\_\_\_\_.

VOTE: (Y/N) Steve Carlson (Y/N) Bret Autrey (Y/N) Mike Nagle (Y/N) Stephanie Reed (Y/N) Leona Ashley (Y/N) Sarah Lowman (Y/N) Scott Foster. AYES: \_\_\_\_ NAYES: \_\_\_\_ MOTION: Passes / Fails.

**Furniture Purchase MS/HS Bond Project**

**Board President:** We will need a motion to approve the furniture competitive bid contracts as written and presented in the amount of \$68,865.82.

**Motion by Member** \_\_\_\_\_, to approve the furniture competitive bid contracts as written and presented in the amount of \$68,865.82.

**Support by Member** \_\_\_\_\_.

VOTE: (Y/N) Steve Carlson (Y/N) Bret Autrey (Y/N) Mike Nagle (Y/N) Stephanie Reed (Y/N) Leona Ashley (Y/N) Sarah Lowman (Y/N) Scott Foster. AYES: \_\_\_\_ NAYES: \_\_\_\_ MOTION: Passes / Fails.

**Closed Session** Pursuant to Section 8(1)(h) of the Open Meetings Act, MCL 15.268(1)(h)

**Board President:** *We will need a Motion by the Board to reenact its August 21, 2023, motion to enter closed session pursuant to Section 8(1)(h) of the Open Meetings Act, MCL 15.268(1)(h), to consider a written legal opinion from its attorneys, for the reason that the written legal opinion is exempt from disclosure under state law due to the attorney-client privilege.*

**Motion by Member** \_\_\_\_\_, *Motion by the Board to reenact its August 21, 2023, motion to enter closed session pursuant to Section 8(1)(h) of the Open Meetings Act, MCL 15.268(1)(h), to consider a written legal opinion from its attorneys, for the reason that the written legal opinion is exempt from disclosure under state law due to the attorney-client privilege.*

**Support by Member** \_\_\_\_\_.

*TWO THIRDS VOTE REQUIRED: (Y/N) Steve Carlson (Y/N) Bret Autrey (Y/N) Mike Nagle (Y/N) Stephanie Reed (Y/N) Leona Ashley (Y/N) Sarah Lowman (Y/N) Scott Foster. AYES: \_\_\_\_ NAYES: \_\_\_\_ MOTION: Passes / Fails.*

**FOIA Appeal Resolution**

**Board President:** *We will need a motion to approve the FOIA Appeal Resolution as written and prepared by Thrun Law Firm.*

**Motion by Member** \_\_\_\_\_, *to approve the FOIA Appeal Resolution as written and prepared by Thrun Law Firm.*

**Support by Member** \_\_\_\_\_.

*VOTE: (Y/N) Steve Carlson (Y/N) Bret Autrey (Y/N) Mike Nagle (Y/N) Stephanie Reed (Y/N) Leona Ashley (Y/N) Sarah Lowman (Y/N) Scott Foster. AYES: \_\_\_\_ NAYES: \_\_\_\_ MOTION: Passes / Fails.*

# RATIFICATION OF BILL PAYMENT

September 18, 2023

Period: 8/12/23 through 9/14/23

## GENERAL OPERATING FUND

Payroll 8-4-23	568,047.53
Payroll 8-18-23	<u>599,323.69</u>

Total Payroll	1,167,371.22
---------------	--------------

<b>Bills (08/12/23 through 09/12/23)</b>	<u>7,159,935.26</u>
--	---------------------

<b>TOTAL GENERAL OPERATING FUND</b>	<b>8,327,306.48</b>
-------------------------------------	---------------------

## TOTAL ATHLETIC FUND

<b>Bills (08/12/23 through 09/12/23)</b>	<b>9,476.23</b>
--	-----------------

## TOTAL FOOD SERVICE FUND

<b>Bills (08/12/23 through 09/12/23)</b>	<b>35,411.96</b>
--	------------------

## GRAND TOTAL ALL FUNDS

<b>Bills (08/12/23 through 09/12/23)</b>	<b>8,372,194.67</b>
--	---------------------

**LUDINGTON AREA SCHOOLS  
BALANCE SHEET  
For the Month Ending August 31, 2023**

	<b>Current Year</b>
<b><u>Assets</u></b>	
Savings/Checking Accounts	\$ 6,081,666
Investments	\$ -
Taxes Receivable	\$ -
Accounts Receivable	\$ 149,151
Due from Other Funds	\$ (1,337,158)
Due from Other Governmental Units	\$ 7,309
Inventory	\$ -
Prepaid Expenses	\$ -
Other Assets	\$ -
Total Assets	<b><u>\$ 4,900,967</u></b>
 <b><u>Liabilities and Fund Equity</u></b>	
Liabilities:	
Accounts Payable	\$ (104,321)
Payroll Liabilities	\$ (114,988)
Accrued Expenses	\$ -
Due to Other Funds	\$ 1,697,076
Due to Other Governmental Units	\$ -
Deferred Revenue	\$ 179,764
Note Payable	\$ -
Total Liabilities	<b><u>\$ 1,657,532</u></b>
Fund Equity:	
Inventory (Reserved)	\$ -
Other Fund Balance	\$ 3,243,436
Total Fund Balance	<b><u>\$ 3,243,436</u></b>
Total Liabilities and Fund Equity	<b><u>\$ 4,900,967</u></b>

**LUDINGTON AREA SCHOOLS  
GENERAL FUND  
STATEMENT OF REVENUES AND EXPENDITURES  
For the Month Ending August 31, 2023**

<b>REVENUES:</b>	<b>Budget</b>	<b>Year-to-Date</b>	<b>Balance</b>	<b>% Rcvd</b>
Local	\$ 19,717,347	\$ 1,301,230	\$ 18,416,117	6.60%
State	\$ 6,363,672	\$ 15	\$ 6,363,657	0.00%
Federal	\$ 599,734	\$ 192,486	\$ 407,248	32.10%
Transfers	\$ 651,724	\$ -	\$ 651,724	0.00%
	<hr/>	<hr/>	<hr/>	
Total Revenue	\$ 27,332,477	\$ 1,493,731	\$ 25,838,746	5.47%

<b>EXPENDITURES:</b>	<b>Budget</b>	<b>Year-to-Date</b>	<b>Balance</b>	<b>% Spent</b>
Instruction/Basic	\$ 13,229,086	\$ 426,515	\$ 12,802,571	3.22%
/Added Needs	\$ 4,343,524	\$ 113,086	\$ 4,230,438	2.60%
Support Service/Pupil	\$ 1,124,422	\$ 36,441	\$ 1,087,981	3.24%
/Instructional	\$ 1,068,428	\$ 135,597	\$ 932,831	12.69%
/Gen. Admin.	\$ 499,519	\$ 99,491	\$ 400,028	19.92%
/School Admin.	\$ 1,972,954	\$ 256,104	\$ 1,716,850	12.98%
/Business	\$ 557,471	\$ 163,719	\$ 393,752	29.37%
/Oper. & Maint.	\$ 2,254,326	\$ 264,294	\$ 1,990,032	11.72%
/Transportation	\$ 1,209,012	\$ 120,017	\$ 1,088,995	9.93%
/Central Services	\$ 191,648	\$ 54,548	\$ 137,100	28.46%
/Athletics	\$ 851,677	\$ 150,136	\$ 701,541	17.63%
/Comm Services	\$ 217,390	\$ 8,981	\$ 208,409	4.13%
/Transfers	\$ 90,000	\$ 4,136	\$ 85,864	4.60%
	<hr/>	<hr/>	<hr/>	
Total Expenditures	\$ 27,609,457	\$ 1,833,064	\$ 25,690,529	6.64%

\$ (339,332)  
net cash flow

Expected Fund Balance 6/30/23 \$ 2,776,463

Budgeted Ending Fund Balance \$ 2,499,483

Month End Fund Balance \$ 2,437,131

*Prepared by the Business Office*

**LUDINGTON AREA SCHOOLS**  
**Sinking Funds**  
**STATEMENT OF REVENUES AND EXPENDITURES**  
**For the Month Ending August 31, 2023**

<b>REVENUES:</b>	<b>Budget</b>	<b>Year-to-Date</b>	<b>Balance</b>	<b>% Rcvd</b>
Tax Revenue Sinking	\$ 378,143	\$ 36,976	\$ 341,167	9.78%
Interest Sinking Fund	\$ 17,300	\$ 11,064	\$ 6,236	63.96%
Other Income	\$ -	\$ -	\$ -	
Total Revenue	\$ 395,443	\$ 48,040	\$ 347,403	12.15%

<b>EXPENDITURES:</b>	<b>Budget</b>	<b>Year-to-Date</b>	<b>Balance</b>	<b>% Spent</b>
Equipment	\$ -	\$ -	\$ -	0.00%
Construction Sinking	\$ 855,000	\$ 57,935	\$ 797,065	6.78%
Tax Appeals	\$ -	\$ -	\$ -	0.00%
Total Expense	\$ 855,000	\$ 57,935	\$ 797,065	6.78%

Expected Fund Balance 6/30/23 \$ 1,195,043

Budgeted Ending Fund Balance \$ 735,486  
Month End Fund Balance \$ 1,185,148

**LUDINGTON AREA SCHOOLS**  
**Technology Fund**  
**STATEMENT OF REVENUES AND EXPENDITURES**  
**For the Month Ending August 31, 2023**

<b>REVENUES:</b>	<b>Budget</b>	<b>Year-to-Date</b>	<b>Balance</b>	<b>% Rcvd</b>
Bond Issuance	\$ -	\$ -	\$ -	
Local	\$ -	\$ -	\$ -	
Interest	\$ 2,000	\$ 2,184	\$ (184)	109.18%
Total Revenue	\$ 2,000	\$ 2,184	\$ (184)	109.18%

<b>EXPENDITURES:</b>	<b>Budget</b>	<b>Year-to-Date</b>	<b>Balance</b>	<b>% Spent</b>
Issuance Costs	-	\$ -	\$ -	
Equipment	400,000	\$ 8,058	\$ 391,942	2.01%
Construction	70,000	\$ -	\$ 70,000	0.00%
Total Expense	470,000	\$ 8,058	\$ 461,942	

Expected Fund Balance 6/30/23 \$ 469,293

Budgeted Ending Fund Balance \$ 1,293  
Month End Fund Balance \$ 463,418

*Prepared by the Business Office*

**LUDINGTON AREA SCHOOLS**  
**2019 Capital Projects Fund**  
**STATEMENT OF REVENUES AND EXPENDITURES**  
**For the Month Ending August 31, 2023**

<b>REVENUES:</b>	<b>Budget</b>	<b>Year-to-Date</b>	<b>Balance</b>	<b>% Rcvd</b>
Bond Issuance	\$ -	\$ -	\$ -	
Interest Earnings 2019	\$ -	\$ 8,639	\$ (8,639)	
Energy Rebates	\$ -	\$ -	\$ -	
Total Revenue	\$ -	\$ 8,639	\$ (8,639)	#DIV/0!

<b>EXPENDITURES:</b>	<b>Budget</b>	<b>Year-to-Date</b>	<b>Balance</b>	<b>% Spent</b>
Contracted Services	-	\$ -	\$ -	0.00%
School Bus Replacement	-	\$ -	\$ -	0.00%
Site Improvements	-	\$ -	\$ -	0.00%
Consulting Services	-	\$ -	\$ -	0.00%
Legal Fees	-	\$ -	\$ -	0.00%
Building Constr. / Imprvmt	-	\$ -	\$ -	0.00%
Furniture,Fixtures & Equip.	-	\$ -	\$ -	0.00%
Bond Issuance Costs	-	\$ -	\$ -	0.00%
Transfer to fund 46	-	\$ -	\$ -	0.00%
Total Expense	-	-	\$ -	0.00%

Expected Fund Balance 6/30/23 \$ -

Budgeted Ending Fund Balance \$ -

Month End Fund Balance \$ 8,639

**LUDINGTON AREA SCHOOLS**  
**2022 Capital Projects Fund**  
**STATEMENT OF REVENUES AND EXPENDITURES**  
**For the Month Ending August 31, 2023**

<b>REVENUES:</b>	<b>Budget</b>	<b>Year-to-Date</b>	<b>Balance</b>	<b>% Rcvd</b>
Bond Issuance	\$ -	\$ -	\$ -	
Interest Earnings 2022	\$ 80,000	\$ 347,061	\$ (267,061)	
Energy Rebates	\$ -	\$ -	\$ -	
Total Revenue	\$ -	\$ 347,061	\$ (347,061)	#DIV/0!

<b>EXPENDITURES:</b>	<b>Budget</b>	<b>Year-to-Date</b>	<b>Balance</b>	<b>% Spent</b>
Contracted Services	-	\$ -	\$ -	0.00%
Site Improvements	1,000,000	\$ 98,235	\$ 901,765	9.82%
Consulting Services	3,000,000	\$ 80,185	\$ 2,919,815	2.67%
Building Constr. / Imprvmt	19,000,000	\$ 6,287,615	\$ 12,712,385	33.09%
Furniture,Fixtures & Equip.	3,000,000	\$ 88,116	\$ 2,911,884	0.00%
Bond Issuance Costs	-	\$ -	\$ -	0.00%
Total Expense	26,000,000	6,554,150	\$ 19,445,850	25.21%

Expected Fund Balance 6/30/23 \$ 37,847,311

Budgeted Ending Fund Balance \$ 11,847,311

Month End Fund Balance \$ 31,640,222

*Prepared by the Business Office*



### Market Overview

	Current Period	Year-to-Date
	08/01/2023	01/01/2023
<b>Beginning Market Value</b>	<b>939,658.71</b>	<b>912,808.45</b>
Income		
Dividends	4,352.34	31,202.60
Change in Market Value	0.00	0.00
<b>Ending Market Value</b>	<b>944,011.05</b>	<b>944,011.05</b>

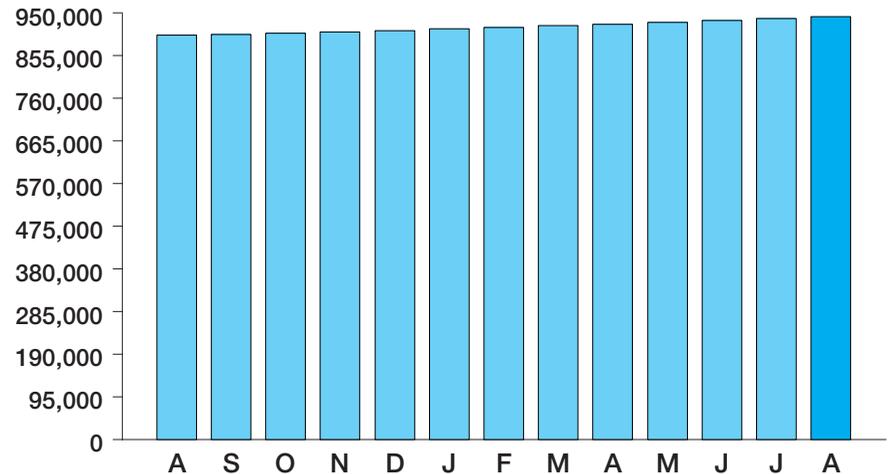
### Capital Gains

	Current Period	Year-to-Date
Short-term Capital Gain / (Loss)	0.00	0.00
Long-term Capital Gain / (Loss)	0.00	0.00

### Asset Allocation

	Account Value Percentage	Market Value
■ Money Markets and Cash	100%	\$944,011
	100%	\$944,011

### Historical Value





Account Name: Ludington Area Schools Custody Series  
2019

Account Number: 150363.1  
Statement Period: Aug. 1 - Aug. 31, 2023

### Portfolio(s) included in Statement

Portfolio Number: 150363.1      Portfolio Name: Ludington Area Schools Custody 2019

### Transaction Summary

	Income Cash	Principal Cash	Cost	Market Value Including Cash
<b>Beginning Market Value</b>	<b>0.00</b>	<b>0.00</b>	<b>939,658.71</b>	<b>939,658.71</b>
Income				
Interest		(4,352.34)	4,352.34	
Dividends		4,352.34		4,352.34
<b>Ending Market Value</b>	<b>0.00</b>	<b>0.00</b>	<b>944,011.05</b>	<b>944,011.05</b>





### Statement of Investment Position

Units Description	Symbol Cusip	Cost Basis		Market Value		Unrealized Gain / (Loss)	Estimated Annual Income	Yield %
		Unit	Total	Unit	Total			
<b>Money Markets &amp; Cash</b>								
<b>Money Market Funds</b>								
944,011.05 Michigan Class Cooperative Liquid Asset	SF8888741	1.00	944,011.05	1.00	944,011.05		50,765	5.38
<b>Total Money Market Funds</b>			<b>944,011.05</b>		<b>944,011.05</b>	<b>0.00</b>	<b>50,765</b>	
<b>Total Money Markets and Cash</b>			<b>944,011.05</b>		<b>944,011.05</b>	<b>0.00</b>	<b>50,765</b>	
<b>Account Total</b>			<b>944,011.05</b>		<b>944,011.05</b>	<b>0.00</b>	<b>50,765</b>	



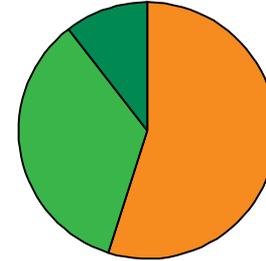
### Market Overview

	Current Period	Year-to-Date
	08/01/2023	01/01/2023
<b>Beginning Market Value</b>	<b>41,078,208.61</b>	<b>50,228,035.54</b>
Income		
Interest	77,328.61	995,768.54
Dividends	28,601.55	284,029.30
Net Contributions/Distributions		
Expenses/Fees	(7,155,418.17)	(17,529,962.47)
Change in Market Value	79,046.93	129,896.62
<b>Ending Market Value</b>	<b>34,107,767.53</b>	<b>34,107,767.53</b>

### Capital Gains

	Current Period	Year-to-Date
Short-term Capital Gain / (Loss)	0.00	(2,726.95)
Long-term Capital Gain / (Loss)	0.00	0.00

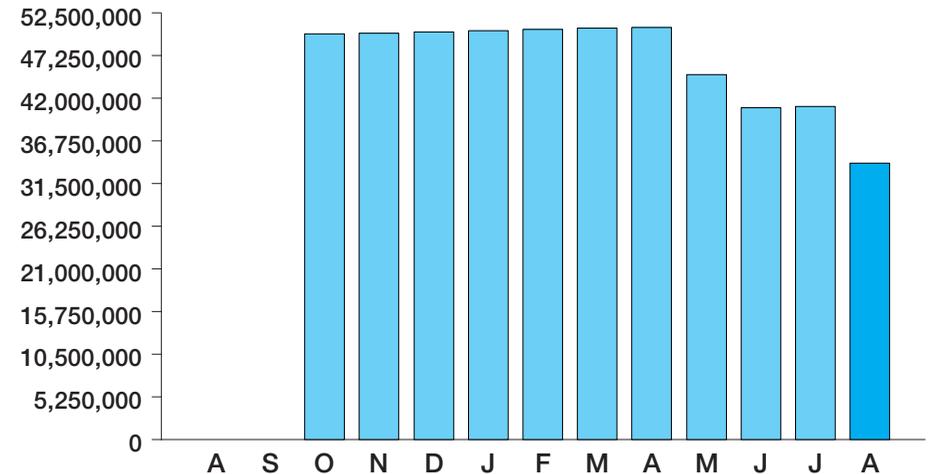
### Asset Allocation



- Fixed Income Securities
- Short Term Investments
- Money Markets and Cash

Account Value Percentage	Market Value
55%	\$18,731,945
35%	\$11,792,421
11%	\$3,583,401
<b>100%</b>	<b>\$34,107,768</b>

### Historical Value





### Portfolio(s) included in Statement

Portfolio Number: 158843.1      Portfolio Name: Ludington Area School District - USD

### Transaction Summary

	Income Cash	Principal Cash	Cost	Market Value Including Cash
<b>Beginning Market Value</b>	<b>0.00</b>	<b>0.00</b>	<b>41,002,512.55</b>	<b>41,078,208.61</b>
Income				
Interest		48,727.06	28,601.55	77,328.61
Dividends		28,601.55		28,601.55
Disbursements				
Fees and Expenses		(7,155,418.17)		(7,155,418.17)
Purchases		(6,983,200.00)	6,983,200.00	
Sales & Maturities		14,061,289.56	(14,061,601.63)	(312.07)
Change in Market Value				79,359.00
<b>Ending Market Value</b>	<b>0.00</b>	<b>0.00</b>	<b>33,952,712.47</b>	<b>34,107,767.53</b>

### Statement of Accruals

Units	Asset Description	Payable Date	Rate	Amount
<b>Interest</b>				
2,000,000	Banner Health Taxable Disc CP DTD 8/16/2023 0% 10/11/2023	10/11/2023	0.002	4,800.00
3,000,000	Charlotte-Mecklenburg NC Hosp Disc CP DTD 6/20/2023 0% 12/12/2023	12/12/2023	0.011	33,154.17
5,116,000	Farmer Mac DTD 4/22/2021 0.500% 4/22/2024 Call 10/22/2021 @ 100 Step Coupon	10/22/2023	0.003	13,749.25
4,000,000	Federal Home Loan Bank DTD 11/24/2021 0.610% 11/24/2023 Call 05/24/2023 @ 100	11/24/2023	0.002	6,574.44
5,000,000	Federal Home Loan Bank DTD 12/28/2021 0.950% 6/28/2024	12/28/2023	0.002	8,312.50





**Statement of Accruals (continued)**

Units	Asset Description	Payable Date	Rate	Amount
<b>Interest</b>				
5,000,000	FEDERAL HOME LOAN BANKS DTD 3/15/2023 5.150% 9/15/2023 Call 06/15/2023 @ 100	09/15/2023	0.024	118,736.11
7,000,000	Toyota Motor Credit Corp Disc C/P DTD 2/28/2023 0% 11/1/2023	11/01/2023	0.007	47,250.00
<b>Total Interest</b>				<b>232,576.47</b>
<b>Total Accruals</b>				<b>232,576.47</b>

**Bond Maturity Schedule**

	Cost	Market Value	% of Fixed Income	Projected Annual Income
<b>Government &amp; Agency Bonds</b>				
Less than 1 year	13,693,850.00	13,769,630.00	41.74	329,400.00
<b>Total Government &amp; Agency Bonds</b>	<b>13,693,850.00</b>	<b>13,769,630.00</b>	<b>41.74</b>	<b>329,400.00</b>
<b>Corporate Bonds</b>				
Less than 1 year	4,915,452.80	4,962,315.36	15.04	38,370.00
<b>Total Corporate Bonds</b>	<b>4,915,452.80</b>	<b>4,962,315.36</b>	<b>15.04</b>	<b>38,370.00</b>
<b>Short Term Investments</b>				
Less than 1 year	11,792,420.82	11,792,420.82	35.74	658,520.86
<b>Total Short Term Investments</b>	<b>11,792,420.82</b>	<b>11,792,420.82</b>	<b>35.74</b>	<b>658,520.86</b>
<b>Cash</b>				
Less than 1 year	2,434,387.50	2,466,800.00	7.48	132,312.50
<b>Total Cash</b>	<b>2,434,387.50</b>	<b>2,466,800.00</b>	<b>7.48</b>	<b>132,312.50</b>
<b>Total</b>	<b>32,836,111.12</b>	<b>32,991,166.18</b>	<b>100.00</b>	<b>1,158,603.36</b>





### Statement of Investment Position

Units Description	Symbol Cusip	Cost Basis		Market Value		Unrealized Gain / (Loss)	Estimated Annual Income	Yield %	
		Unit	Total	Unit	Total				
<b>Fixed Income Securities</b>									
<b>Government &amp; Agency Bonds</b>									
4,000,000	Federal Home Loan Bank DTD 11/24/2021 0.610% 11/24/2023 Call 05/24/2023 @ 100 Aaa	3130APQT5	0.97	3,897,000.00	98.84	3,953,480.00	56,480.00	24,400	5.04
5,000,000	Federal Home Loan Bank DTD 12/28/2021 0.950% 6/28/2024 Aaa	3130AQ6V0	0.96	4,799,350.00	96.34	4,817,000.00	17,650.00	47,500	4.64
5,000,000	FEDERAL HOME LOAN BANKS DTD 3/15/2023 5.150% 9/15/2023 Call 06/15/2023 @ 100	3130AV5A6	1.00	4,997,500.00	99.98	4,999,150.00	1,650.00	257,500	5.25
<b>Total Government &amp; Agency Bonds</b>				<b>13,693,850.00</b>		<b>13,769,630.00</b>	<b>75,780.00</b>	<b>329,400</b>	
<b>Corporate Bonds</b>									
5,116,000	Farmer Mac DTD 4/22/2021 0.500% 4/22/2024 Call 10/22/2021 @ 100 Step Coupon	31422XER9	0.96	4,915,452.80	97.00	4,962,315.36	46,862.56	38,370	4.44
<b>Total Corporate Bonds</b>				<b>4,915,452.80</b>		<b>4,962,315.36</b>	<b>46,862.56</b>	<b>38,370</b>	
<b>Total Fixed Income Securities</b>				<b>18,609,302.80</b>		<b>18,731,945.36</b>	<b>122,642.56</b>	<b>367,770</b>	
<b>Short-term Investments</b>									
<b>Short Term Investments</b>									
2,000,000	Banner Health Taxable Disc CP DTD 8/16/2023 0% 10/11/2023	06653NXB7	0.99	1,983,200.00	99.16	1,983,200.00		109,500	5.54
3,000,000	Charlotte-Mecklenburg NC Hosp Disc CP DTD 6/20/2023 0% 12/12/2023	16085HZC3	0.97	2,920,520.82	97.35	2,920,520.82		165,771	5.69
7,000,000	Toyota Motor Credit Corp Disc C/P DTD 2/28/2023 0% 11/1/2023	89233HY16	0.98	6,888,700.00	98.41	6,888,700.00		383,250	5.56
<b>Total Short Term Investments</b>				<b>11,792,420.82</b>		<b>11,792,420.82</b>	<b>0.00</b>	<b>658,521</b>	
<b>Total Short Term Investments</b>				<b>11,792,420.82</b>		<b>11,792,420.82</b>	<b>0.00</b>	<b>658,521</b>	





Statement of Investment Position (continued)

Units Description	Symbol Cusip	Cost Basis		Market Value		Unrealized Gain / (Loss)	Estimated Annual Income	Yield %
		Unit	Total	Unit	Total			
<b>Money Markets &amp; Cash</b>								
<b>Money Market Funds</b>								
1,116,601.35 Michigan Class Cooperative Liquid Asset	SF8888741	1.00	1,116,601.35	1.00	1,116,601.35		60,046	5.38
<b>Total Money Market Funds</b>			<b>1,116,601.35</b>		<b>1,116,601.35</b>	<b>0.00</b>	<b>60,046</b>	
<b>Cash</b>								
2,500,000 Treasury Bill DTD 12/1/2022 11/30/2023	912796ZD4	0.97	2,434,387.50	98.67	2,466,800.00	32,412.50	132,313	5.41
<b>Total Cash</b>			<b>2,434,387.50</b>		<b>2,466,800.00</b>	<b>32,412.50</b>	<b>132,313</b>	
<b>Total Money Markets and Cash</b>			<b>3,550,988.85</b>		<b>3,583,401.35</b>	<b>32,412.50</b>	<b>192,358</b>	
<b>Account Total</b>			<b>33,952,712.47</b>		<b>34,107,767.53</b>	<b>155,055.06</b>	<b>1,218,649</b>	



Ludington Area Schools  
Board of Education  
Meeting Minutes August 21, 2023

---

SPECIAL MEETING

- I. Call to Order & Roll Call ~ The meeting was held in the Administration Office Boardroom, 809 East Tinkham Avenue, Ludington. The meeting was called to order by Board President Carlson at five o'clock p.m.  
Members Present: Steve Carlson, Dr. Bret Autrey, Mike Nagle, Stephanie Reed, Sarah Lowman, Leona Ashley  
Members Absent: Scott Foster
- I. Agenda Modification ~ None to report.
- II. Citizen Participation ~ None to report.
- III. Action Item
- A. Motion by Nagle, supported by Autrey, to go into closed session for the purpose of a student reinstatement hearing at the written request of the family pursuant to Michigan's Open Meetings Act, Public Act 267 of 1976, as amended, Section 8(b). Ayes: Carlson, Autrey, Nagle, Reed, Lowman, Ashley. Nays: None. Motion: Passes 6-0.  
The Board convened in closed session at 5:01 p.m.  
The Board returned to open session at 5:30 p.m.
- B. Motion by Nagle, supported by Autrey, to reinstate Student Case Number 2023-2024-1 and the appropriate building administration develop a plan for return. Ayes: Carlson, Autrey, Nagle, Reed, Lowman, Ashley. Nays: None. Motion: Passes 6-0.
- IV. Other Items of Business and Announcements ~None to report.
- V. Adjournment ~ Motion by Autrey, supported by Ashley, to adjourn the meeting at 5:31 p.m.  
Ayes: Carlson, Autrey, Nagle, Reed, Lowman, Ashley. Nays: None. Motion: Passes 6-0.

---

Michael W. Nagle, Secretary, Board of Education

Approved \_\_\_\_\_

---

(Official minutes of the Ludington Board of Education are available for public inspection during normal business hours at the Board of Education's central business office, 809 E. Tinkham Avenue, Ludington, Michigan. Phone 231-845-7303.) *The Ludington Area School District is an equal opportunity employer and provider.*

Ludington Area Schools  
Board of Education  
Minutes of Regular Meeting

August 21, 2023

---

Regular Meeting

- I. Call to Order & Roll Call ~ The meeting was held in the Administration Office 809 East Tinkham Avenue, Ludington, Michigan, 49431. The meeting was called to order by Board President Carlson at six o'clock p.m.  
Members Present: Steve Carlson, Dr. Bret Autrey, Mike Nagle, Stephanie Reed, Leona Ashley, Sarah Lowman  
Members Absent: Scott Foster
- II. Pledge of Allegiance
- III. Agenda Modification ~ None to report.
- IV. Citizen Participation ~ Seven citizens addressed the Board.
- V. Consent Agenda
  - A. Ratification of Bill Payment Per Summary Dated August 21, 2023 was approved by consent.
  - B. Approval of Minutes July 17, 2023 Regular & Closed Meetings were approved by consent.
  - C. Hiring approvals were approved by consent:
    - Cindy Cooper, After School Program Lead Teacher
    - Melissa Carrier, After School Program Lead Teacher
    - Ermalinda Ortiz, After School Program Aide
  - D. Non-Union Annual Contracts were approved by consent:
    - Andy Hamilton, Social Studies
    - Heather Miletich, Third Grade
    - John Morningstar, Middle School Special Education
    - Melissa Russell, ELL Coordinator
  - E. Resignations approved by consent for Gina Beck, Erin Gutowski, Amy McWilliams, Charlotte Nickolson and Pat Shinn.  
Motion by Lowman, supported by Reed, to approve the consent agenda as written and presented.  
Vote: Ayes: Carlson, Autrey, Nagle, Reed, Ashley, Lowman. Nays: None. Motion: Carries 6-0.
- VI. Board Committee Reports
  - A. Sarah Lowman presented the Personnel/Policy Committee Report.
  - B. Stephanie Reed presented the Building and Site Committee Report.
  - C. Stephanie Reed presented the Finance Committee Report.
- VII. Superintendent's Report and Comments
  - A. Superintendent Dr. Kyle Corlett gave a presentation on the State of the District and shared an award from Learning by Design for the architectural design of the Ludington Elementary School.
- VIII. Discussion Items - The following topics were submitted for discussion:
  - A. Emily Garland presented the Unbound Program from the library to the Board.
  - B. The Bond Project Application and Certificate for Payment #40 was discussed.
  - C. School meal pricing for 2023-2024 was presented.
  - D. A recommendation to hire Steve Forsberg as high school principal was presented.
  - E. A recommendation to hire Frank Marietta as high school assistant principal was presented.
  - F. A recommendation to purchase two Ford Transit Vans from Hoekstra for \$76,200 each to be used for athletic trips for a total of \$152,400 was presented.
  - G. An update to the L-4029 was presented.
  - H. The LEA Contract 2023-2025 was presented. There are minor language changes and a 3% increase for both years.
- IX. Action Items
  - A. Motion by Autrey, supported by Nagle, to approve the certificate for payment on the school bond project and to authorize the District to pay \$3,431,167.25, as certified by the architect and construction manager, and as outlined in the Certificate for Payment #40 as presented. Vote: Ayes: Carlson, Autrey, Nagle, Reed, Ashley, Lowman. Nays: None. Motion: Carries 6-0.

Ludington Area Schools  
Board of Education  
Minutes of Regular Meeting

August 21, 2023

- 
- B. Motion by Reed, supported by Autrey to approve the school meal pricing for 2023-2024 as presented. Vote: Ayes: Carlson, Autrey, Nagle, Reed, Ashley, Lowman. Nays: None. Motion: Carries 6-0.
- C. Motion by Autrey, supported by Ashley, to approve an administrative contract for Steve Forsberg serving as Ludington High School Principal as presented. Vote: Ayes: Carlson, Autrey, Nagle, Reed, Ashley, Lowman. Nays: None. Motion: Carries 6-0.
- D. Motion by Lowman, supported by Ashley, to approve an administrative contract for Frank Marietta serving as Ludington High School Assistant Principal pending all background checks and inservice requirements per Board Policy and Michigan Law as presented. Vote: Ayes: Carlson, Autrey, Nagle, Reed, Ashley, Lowman. Nays: None. Motion: Carries 6-0.
- E. Motion by Ashley, supported by Autrey, to approve the purchase of two transit vans (\$76,000 each) in the amount of \$152,400 from Hoekstra as presented. Vote: Ayes: Carlson, Autrey, Nagle, Reed, Ashley, Lowman. Nays: None. Motion: Carries 6-0.
- F. Motion by Reed, supported by Nagle, to approve the updated L-4029 as written and presented. Vote: Ayes: Carlson, Autrey, Nagle, Reed, Ashley, Lowman. Nays: None. Motion: Carries 6-0.
- G. Motion by Autrey, supported by Ashley, to approve the 2023-2025 LEA Master Bargaining Agreement as written and negotiated. The Board approved administrative, non-union and central office staff contract renewals at the June meeting to include increases approved for the LEA. The administrative, non-union staff and Superintendent will receive the same percent increase. Vote: Ayes: Carlson, Autrey, Nagle, Reed, Ashley, Lowman. Nays: None. Motion: Carries 6-0.
- H. Motion by Autrey, supported by Reed, to go into Closed Session Pursuant to Section 8(h) of the Open Meetings Act for Exempt Material Attorney-Client Privilege. A Two-Thirds Roll Call Vote is required to convene in closed session. Roll Call Vote: Ayes: Carlson, Autrey, Nagle, Reed, Ashley, Lowman. Nays: None. Motion: Carries 6-0.
- There will be no other items of business following the closed session.  
The Board moved to closed session 7:00 p.m  
The Board returned to open session at 8:00 p.m.
- X. Other Items of Business and Announcements ~ None to report.
- XI. Adjournment ~ Motion by Autrey, supported by Nagle, to adjourn the meeting at 8:01 p.m. Vote: Ayes: Carlson, Autrey, Nagle, Reed, Ashley, Lowman. Nays: None. Motion: Carries 6-0.

---

Michael W. Nagle, Secretary, Board of Education

Approved on \_\_\_\_\_

---

(Official minutes of the Ludington Board of Education are available for public inspection during normal business hours at the Board of Education's Administration Office, 809 E. Tinkham Avenue, Ludington, Michigan. Phone 231-845-7303.) *The Ludington Area School District is an equal opportunity employer and provider.*



## Memorandum - Ludington Area Schools

---

**Tyrone Collins**  
Operations Supervisor

September 6, 2023

Dr. Kyle Corlett:

I have received two updated quotes for a Kubota UTV. One is from Freeman Creek and one from Pells. This machine will be used to help with the grounds maintenance year around. This is a diesel machine that is equipped with a PTO thus meaning we can purchase many different attachments in the future to help in maintaining the district's grounds. Items such as a snow thrower which I have already included in this quote, as well as other things like salt spreaders, sweepers, fertilizer spreader, grass seeder, blower for leaves, backhoe, etc. The machine will have many uses that will serve us for many years to come. Although we currently contract out our snow and ice needs, many times storms come in the middle of the day, and we could certainly clear sidewalks and other areas quicker without needing to rely on a company to come again and also charge us again. I would like to ask for board approval to purchase the Kubota RTV-X1100 from Freeman Creek at the low quote of \$37,594.62. You will see we are receiving a significant discount too with our school pricing.

Respectfully,

Tyrone Collins  
Operations Supervisor  
Ludington Area Schools

**Sourcewell**  
 Utility Tractors & Mowers - 031121  
 CE and AG - 040319  
 Utility Vehicles 122220  
 Arkansas 4600041718  
 Delaware GSS-21673  
 Mississippi (CE Only) 8200056371  
 Mississippi 8200055841

RTV-X1100CWL-H WEB QUOTE #2706306  
 Date: 9/5/2023 9:13:21 AM  
 - Customer Information -  
 Collins, Tyron  
 Ludington Area Schools  
 tcollins@lasd.net  
 231-845-3880

Quote Provided By  
**FREEMAN CREEK EQUIPMENT, INC.**  
 Jeffrey Patulski  
 7511 US 31  
 FREE SOIL, MI 49411  
 email:  
 jpatulski@freemancreekequipment.com  
 phone: 2314645155

-- Standard Features --

-- Custom Options --



**Kubota**

V Series

RTV-X1100CWL-H

\*\*\* EQUIPMENT IN STANDARD MACHINE \*\*\*

**DIESEL ENGINE**

Model Kubota D1105  
 3 Cyl. 68.5 cu in  
 +24.8 Gross Eng HP  
 75 Amp Alternator

**TRANSMISSION**

VHT-X  
 Variable Hydro Transmission  
 Forward Speeds:  
 Low 0 - 15 mph  
 High 0 - 25 mph  
 Reverse 0 - 17 mph  
 Limited-slip Front Differential  
 Rear differential lock

**HYDRAULICS**

Hydrostatic Power Steering  
 with manual till feature  
 Hydraulic Cargo Dump  
 Hydraulic Oil Cooler

**FLUID CAPACITY**

Fuel Tank 7.9 gal  
 Cooling 8.3 qts  
 Engine Oil 4.3 qts  
 Transmission Oil 1.8 gal  
 Brake Fluid 0.4 qts

**CARGO BOX**

Width 57.7in  
 Length 40.5 in  
 Depth 11.2 in  
 Load Capacity 1102 lbs  
 Vol. Capacity 15.2 cu ft

+ Manufacturer Estimate

**KEY FEATURES**

Factory Cab w/ A/C, Heater,  
 Defroster  
 Fully opening roll-down door  
 windows  
 Digital Multi-meter  
 Speedometer  
 Pre-wired w/ speakers/antenna for  
 stereo  
 Front Independent Adjustable  
 Suspension  
 Rear Independent Adjustable  
 Suspension  
 Brakes - Front/Rear Wet Disc  
 Rear Brake Lights / Front  
 Headlights  
 2" Hitch Receiver, Front and Rear  
 Deluxe 60/40 split bench seats  
 with driver's side seat adjustment  
 Underseat Storage Compartments  
 Deluxe Front Guard  
 (radiator guard, bumper, and lens  
 guard)

**SAFETY EQUIPMENT**

SAE J2194 & OSHA 1928 ROPS  
 Horn  
 Dash-mounted Parking Brake  
 Spark Arrestor Muffler  
 Retractable 2-point Seat Belts

**DIMENSIONS**

Width 63.2 in  
 Height 79.5 in  
 Length 120.3 in  
 Wheelbase 80.5 in  
 Tow Capacity 1300 lbs  
 Ground Clearance 10.4 in  
 Suspension Travel 8 in  
 Turning Radius 13.1 ft

Factory Spray-on Bedliner  
 "L" Models Only

Bright Alloy Wheels (Silver-  
 painted)  
 Silver-painted with machined  
 surface  
 "S" Models only

**TIRES AND WHEELS**

Heavy Duty Worksite 25 x 10 - 12, 6 ply

RTV-X1100CWL-H Base Price: \$25,899.00

(1) 66" RESIDENTIAL SNOWBLOWER PNF V5296-66" RESIDENTIAL SNOWBLOWER PNF	\$5,659.00
(1) 4PT HITCH AND POWER UNIT V5293B-4PT HITCH AND POWER UNIT	\$6,059.00
(1) PTO DRIVE AND K-CONNECT V5299B-PTO DRIVE AND K-CONNECT	\$4,439.00
(1) FRONT WORKLIGHTS / FOR RTV-X1100 K7731-99620-FRONT WORKLIGHTS / FOR RTV-X1100	\$230.08
(1) REAR WINDOW UTY NET/GUARD/RTV1100 K7711-99280-REAR WINDOW UTY NET/GUARD/RTV1100	\$324.64
(2) STANDARD EXTERNAL MIRROR KIT CAB PNF 77700-V5059-STANDARD EXTERNAL MIRROR KIT CAB PNF	\$204.12
(1) STROBE LIGHT MOUNT KIT 77700-VCS058-STROBE LIGHT MOUNT KIT	\$202.98
(1) REAR WORK LIGHTS / FOR RTV-X1100 K7731-99630-REAR WORK LIGHTS / FOR RTV-X1100	\$167.05

Configured Price: **\$43,184.87**

Sourcewell Discount: **(\$9,500.67)**

SUBTOTAL: **\$33,684.20**

1Yr RTV-X1100CWL-H Extended Warranty (1500  
hrs.) **\$800.00**

Dealer Assembly: **\$1,356.67**

Freight Cost: **\$1,143.75**

PDI: **\$400.00**

Total Unit Price: **\$37,384.62**

Quantity Ordered: **1**

Final Sales Price: **\$37,384.62**

Final pricing will be based upon pricing at the time of  
 final delivery to Sourcewell members.  
 Purchase Order Must Reflect Final Sales Price.

To order, place your Purchase Order directly with the quoting  
 dealer **ADD**

\* **K7591-99640 210.**  
**BACKUP**  
**Alarm**  
**TOTAL \$37594.62**

**Tax Exempt**

\*Some series of products are sold out for 2022. All equipment specifications are as complete as possible as of the date on the quote. Additional attachments, options, or accessories may be added (or deleted) at the discounted price. All specifications and prices are subject to change. Taxes are not included. The PDI fees and freight for attachments and accessories quoted may have additional charges added by the delivering dealer. Those charges will be billed separately. Prices for product quoted are good for 60 days from the date shown on the quote. All equipment as quoted is subject to availability.



Quote Page 1 of  
 Quote Number: 572630  
 Effective Date: 09/06/2023  
 Valid Through: 09/30/2023

**Ship To**

**Kubota Dealer**

**Bill To**

Ludington Schools  
 Ty Collins  
 MI  
 tcollins@lasd.net

PELL'S FARM SERVICE, INC. Adam Deweerdt  
 9542 W 48TH STREET Phone: (231) 924-2510  
 FREMONT, MI 49412 ext.222  
 Email:  
 a.deweerdt@pellsinc.com

Ludington Schools  
 Ty Collins  
 MI  
 tcollins@lasd.net

**RTV-X1100CWL-HS - WORKSITE UTILITY VEHICLE W/CAB, ALLOY WHEELS, WORKSITE TIRES, & SPRAY-ON BED LINER**



Description	Manufacturer	Model #	Qty	Price Each	Total
RTV-X1100CWL-HS - WORKSITE UTILITY VEHICLE W/CAB, ALLOY WHEELS, WORKSITE TIRES, & SPRAY-ON BED LINER(Serial Number: A5KC2GDBKPG082451)	Kubota	RTV-X1100CWL-HS	1	\$26,229.00	\$26,229.00
RTV-X1100C LED FRONT WORKLIGHT	Kubota	77700-11811	1	\$302.00	\$302.00
RTV-X1100C LED REAR WORKLIGHT	Kubota	77700-11812	1	\$220.00	\$220.00
TURN SIG/HAZARD LGT KIT/RTV-X1100C	Kubota	K7731-99610	1	\$617.00	\$617.00
STROBE LIGHT MOUNT KIT	Kubota	77700-VC5058	1	\$323.00	\$323.00
STANDARD EXTERNAL MIRROR KIT CAB PNF	Kubota	77700-V5059	2	\$163.00	\$326.00
DIESEL RTV TELEMATICS HARNESS		V6721	1	\$269.00	\$269.00
AT&T TELEMATICS MODEM		DCU6700	1	\$444.00	\$444.00
BACKUP ALARM	Kubota	K7591-99640	1	\$308.00	\$308.00
PTO DRIVE AND K-CONNECT	Kubota	V5299B	1	\$5,194.00	\$5,194.00
4PT HITCH AND POWER UNIT	Kubota	V5293B	1	\$7,089.00	\$7,089.00
4PT HITCH UPGRADE KIT PNF	Kubota	V5298	1	\$679.00	\$679.00
66" RESIDENTIAL SNOWBLOWER PNF	Kubota	V5296	1	\$6,889.00	\$6,889.00

**Kubota Disclaimer**

Sales quote can only be provided by a participating Kubota dealer. Only Kubota and Kubota performance-matched Allied equipment are eligible. Inclusion of ineligible equipment may result in a higher blended APR. Stand Alone Kubota or Allied implements and attachments/accessories are subject to stand alone programs. Financing is available through Kubota Credit Corporation, U.S.A.; subject to credit approval. Program eligibility requirements are subject to change without notice and may be withdrawn without notice. Some exceptions apply. See dealer or go to KubotaUSA.com for more information.



Quote Page 2 of  
Quote Number: 572630  
Effective Date: 09/06/2023  
Valid Through: 09/30/2023

## Cash Details

---

Equipment Total	\$48,889.00
Additional Charges	\$0.00
Cash Incentives	(\$2,964.26)
<b>Cash Sale Price</b>	<b>\$45,924.74</b>

### Kubota Disclaimer

Sales quote can only be provided by a participating Kubota dealer. Only Kubota and Kubota performance-matched Allied equipment are eligible. Inclusion of ineligible equipment may result in a higher blended APR. Stand Alone Kubota or Allied implements and attachments/accessories are subject to stand alone programs. Financing is available through Kubota Credit Corporation, U.S.A.; subject to credit approval. Program eligibility requirements are subject to change without notice and may be withdrawn without notice. Some exceptions apply. See dealer or go to [KubotaUSA.com](http://KubotaUSA.com) for more information.



V Series

RTV-X1100CWL-HS

\*\*\* EQUIPMENT IN STANDARD MACHINE \*\*\*

**DIESEL ENGINE**

Model Kubota D1105  
3 Cyl. 68.5 cu in  
+24.8 Gross Eng HP  
75 Amp Alternator

**TRANSMISSION**

VHT-X  
Variable Hydro Transmission  
Forward Speeds:  
Low 0 - 15 mph  
High 0 - 25 mph  
Reverse 0 - 17 mph  
Limited-slip Front Differential  
Rear differential lock

**HYDRAULICS**

Hydrostatic Power Steering  
with manual tilt-feature  
Hydraulic Cargo Dump  
Hydraulic Oil Cooler

**FLUID CAPACITY**

Fuel Tank 7.9 gal  
Cooling 8.3 qts  
Engine Oil 4.3 qts  
Transmission Oil 1.8 gal  
Brake Fluid 0.4 qts

**CARGO BOX**

Width 57.7in  
Length 40.5 in  
Depth 11.2 in  
Load Capacity 1102 lbs  
Vol. Capacity 15.2 cu ft

+ Manufacturer Estimate

**KEY FEATURES**

Factory Cab w/ A/C, Heater, Defroster  
Fully opening roll-down door windows  
Digital Multi-meter  
Speedometer  
Pre-wired w/ speakers/antenna for stereo  
Front Independent Adjustable Suspension  
Rear Independent Adjustable Suspension  
Brakes - Front/Rear Wet Disc  
Rear Brake Lights / Front Headlights  
2" Hitch Receiver, Front and Rear  
Deluxe 60/40 split bench seats  
with driver's side seat adjustment  
Underseat Storage Compartments  
Deluxe Front Guard  
(radiator guard, bumper, and lens guard)

**SAFETY EQUIPMENT**

SAE J2194 & OSHA 1928 ROPS  
Horn  
Dash-mounted Parking Brake  
Spark Arrestor Muffler  
Retractable 2-point Seat Belts

**DIMENSIONS**

Width 63.2 in  
Height 79.5 in  
Length 120.3 in  
Wheelbase 80.5 in  
Tow Capacity 1300 lbs  
Ground Clearance 10.4 in  
Suspension Travel 8 in  
Turning Radius 13.1 ft

**Factory Spray-on Bedliner**

"L" Models Only

**Bright Alloy Wheels (Silver-painted)**

Silver-painted with machined surface  
"S" Models only



September 6, 2023

Dr. Kyle B. Corlett  
Superintendent of Schools  
**Ludington Area School District**  
809 E. Tinkham Ave.  
Ludington, MI 49431

**RE: Ludington Area Schools – Furniture for purchase off Cooperative Bidding Contracts at OJ DeJonge Middle School and Ludington High School.**

Dear Dr. Corlett,

In December 2023, OJ DeJonge Middle School and Ludington High School will be receiving new building-wide furnishings in conjunction with the Phase 2 series of work in the building.

It is the recommendation of GMB that the furniture for these buildings are purchased off cooperative bidding contracts, which contain pre-negotiated pricing for public institutions. This allows school districts to legally purchase furniture without preparing a formal bid.

In March, pricing was been solicited for all phases of furniture installation, including 2024 installations. However, certain manufacturers are only able to guarantee pricing for certain periods of time. Therefore, there are two vendors that still need orders to be placed for the Phase 2 installation period.

Page 2 includes an overall estimate of all furniture installation phases, based on current pricing and including an additional percentage for escalation. Pricing for future phases will be validated closer to the installation dates. The recommended award totals for September 2023 are as follows:

Vendor	Installation Phase 1 (August 2023)	Installation Phase 2 (December 2023)	Installation Phase 2A (June 2024)	Installation Phase 3 (August 2024)	Installation Phase 4 (December 2024)	Grand Total:
Great Lakes Furniture Supply	-	-	-	-	-	-
Custer	-	-	-	-	-	-
Interphase	-	\$21,157.95	-	-	-	\$21,157.95
Holland Desk and Chair	-	\$13,595.60	-	\$32,761.96	-	\$46,357.56
Wenger Corporation	-	-	-	-	-	-
Dew El Corporation	-	-	-	-	-	-
Meyer Music	-	-	-	-	-	-
2% Contingency	-	\$695.07	-	\$655.24	-	\$1,350.31
<b>Grand Total:</b>	-	\$35,445.62	-	\$33,417.20	-	<b>\$68,865.82</b>

Sincerely,

Emily Beuschel, NCIDQ  
Interior Designer  
GMB Architecture + Engineering



**Total Award Amounts Per Vendor**  
*Including confirmed and estimated totals*

Vendor	Installation Phase 1 (August 2023)	Installation Phase 2 (December 2023)	Installation Phase 2A (June 2024)	Installation Phase 3 (August 2024)	Installation Phase 4 (December 2024)	Grand Total (Estimate):
Great Lakes Furniture Supply	\$232,368.00	\$232,970.00	-	\$222,542.00	\$76,407.00	\$764,287.00
Custer	\$179,658.98	Combined with Phase 1	-	\$95,571.77*	Combined with Phase 3	\$275,230.75
Interphase	\$97,709.05	\$21,157.95	\$71,557.08*	\$17,918.14*	\$5,938.63*	\$214,280.85
Holland Desk and Chair	-	\$13,595.60	-	\$32,761.96	-	\$46,357.56
Wenger Corporation	\$28,931.83	-	-	-	-	\$28,931.83
Dew El Corporation	\$66,153.07	-	-	\$74,619.09	-	\$140,772.16
Meyer Music	\$7,898.35	-	-	-	-	\$7,898.35
2% Contingency	\$12,254.39	\$5,354.47	\$1,431.14	\$8,868.26	\$1,646.91	\$29,555.17
<b>Grand Total (Estimate):</b>	\$624,973.67	\$273,078.02	\$72,988.22	\$452,280.22	\$83,992.54	\$1,507,313.67

*\*Items highlighted in gray have already been approved per March 2023 board meeting.*

*\*Items highlighted in orange indicate current estimates. Pricing will be validated prior to issuing POs for each phase.*



**INTERPHASE**  
INTERIORS

# Interphase Interiors

2636 Garfield Rd. N, Suite 32  
Traverse City, MI 49686  
Ph: 231-941-4454  
Ph: 231-941-2252

HAWORTH = MIDEAL

8/14/2023

OFS = OMNIA

ARTCOBELL = INTERPHASE  
DISCOUNTING BETTER  
THAN EQUALIS

Quote #

**Sold To:**

**LUDINGTON AREA SCHOOL DISTRICT**  
706 TINKHAM AVE  
LUDINGTON MI 49431

Contact:

Email:

**Ship To:**

**INTERPHASE WAREHOUSE**

Contact:

Email:

**LASD PHASE 2 8-14-23**

**Sales Person:**

Item	Qty.	Product	Unit	Extended
1 CH4	1	ASMOV18 MOV STOOL 18"H SUNSET ORANGE	\$138.90	\$138.90

2 CH8	1	F81146 Mention, 29.75 x 30.5 x 33.25 Midback Lounge with Arms	\$852.70	\$852.70
----------	---	--	----------	----------



Base	MTB	Metal Sled Base
Finish	A2J	Polished Chrome
Inside Seat/Back Grade	4	Grade 4 Material
Grade 4 Material	MTCV	Momentum Tribeca CV
Fabric, Momentum Tribeca	3075371	Slate
CV	4	Grade 4 Material
Outside Seat/Back/Arm	MTCV	Momentum Tribeca CV
Grade	3075371	Slate
Grade 4 Material	X9	No Welt
Fabric, Momentum Tribeca	X9	No Selection
CV	X9	No Selection
Welt Trim		
Welt Trim Grade		
Welt Trim Fabric		

3 CH17	24	SCS-24-02E Very Side Enhanced,Fab Seat,Perforated Bk,Armless,Sft Csts,	\$231.10	\$5,546.40
-----------	----	---	----------	------------



Seat 1 Color	ITUM_COVI	MOMENTUM COVER CLOTH GRD C
Seat 1 Color	,AL-289	GRAPHITE GRD C
Back 1 Color (Inside)	,TR-HR	HERON GRD A
Trim Color	,TR-7	FOG GRD B
Frame Color	,TR-LE	METALLIC SILVER GRD B

Item	Qty.	Product	Unit	Extended
4 C18	16	SCL-24-0KE Very Side Enhanced Stool, Bar Height,Fab Seat,Perforated Bk,Armless,Flt Gld,	\$357.25	\$5,716.00
		 Seat 1 Color ITUM_COV1 MOMENTUM COVER CLOTH GRD C Seat 1 Color ,AL-289 GRAPHITE GRD C Back 1 Color (Inside) ,TR-KL KALE GRD A Trim Color ,TR-7 FOG GRD B Frame Color ,TR-LE METALLIC SILVER GRD B		
5 TA32	4	TARN-3636-LJSNXG7A Planes,Table,Rd,Lam,36"x36",Eb3,Co:None,Xbase,Gld,40"H,Ptd	\$375.21	\$1,500.84
		 Worktop Surface Color ,H-KP FIELD ELM GRD B Worktop Edge Color-Users ,HP-KP FIELD ELM GRD A Edge ,TR-LE METALLIC SILVER GRD B Base Color 1A		
6 TA33	4	TARA-3672-LJSNYG4 Planes,Table,Rt,Lam,36"x72",Eb3,Std,Co:None,Yleg,Gld,29"H	\$613.28	\$2,453.12
		 Worktop Surface Color ,H-KP FIELD ELM GRD B Worktop Edge Color-Users ,HP-KP FIELD ELM GRD A Edge ,TR-LE METALLIC SILVER GRD B Base Color 1A		
7 ST13	2	JLRD-0430-SJ X Series,51.5"H x 30"W,Lateral File,File,File,File,Ptd Drawer Front,Inset,Ptd Lock Bar,Freestanding,J Pull,Glides	\$401.97	\$803.94
		 Case Color ,TR-LE METALLIC SILVER GRD B Lock Color ,LR-BP CHROME GRD A		
8 ST13	1	LSET-2 HW,Lock Set, Keyed Alike,Lock Plug And Key, Qty Of 2	\$0.00	\$0.00
		Lock Color ,LX-BP CHROME GRD A		
9 OF8	1	WURA-2460-LJSA Worksurface, Rect,24Dx60W,Lam,Edgeband,Std Core,Notched	\$85.43	\$85.43
		 Worktop Surface Color ,H-KN GREY ELM GRD B Worktop Edge Color-Users ,HP-KN GREY ELM GRD A Edge		
10 OF8	1	JLRD-0236-SJA X Series,27.5"H x 36"W,Lateral File,File,Ptd Drawer Front,Inset,Ptd Lock Bar,Attached,J Pull,Glides	\$275.52	\$275.52
		 Case Color ,TR-LE METALLIC SILVER GRD B Lock Color ,LR-BP CHROME GRD A		

Item	Qty.	Product		Unit	Extended
11 OF8	2	UUKS-1630-PWL Adaptable,Upper Storage,30"W,Painted Front,Wall Mount,Hinge,Swing,Locking		\$217.47	\$434.94
			Case Color ,TR-LE METALLIC SILVER GRD B Door Front Color 1A ,TR-LE METALLIC SILVER GRD B Lock Color ,LR-BP CHROME GRD A		
12 OF8	2	KUAF-1630 Tackboard,Wall-Mounted,Universal 16In. X 30In.		\$40.33	\$80.66
			Surface Color 1A (6X) CHEVRON GRD A Surface Color 1A ,6X-FN FENCE GRD A		
13 OF8	1	J2HE-6324-SSJR X Series PST,HngdDr,63.5Hx24Wx24D,B/B/F,Valet,LH,PtdDwr,Ptd/StlDr,J Pull Stl,Reg Top,Glide		\$713.05	\$713.05
			Case Color ,TR-LE METALLIC SILVER GRD B Lock Color ,LR-BP CHROME GRD A		
14 OF8	1	ZZFK-2400-PNFF Double Support Leg, Alum, 24 D, Compose/X Series		\$91.89	\$91.89
			Bracket Color ,TR-LE METALLIC SILVER GRD B		
15 OF8	1	LSET-6 HW,Lock Set, Keyed Alike,Lock Plug And Key, Qty Of 6		\$0.00	\$0.00
			Lock Color ,LX-BP CHROME GRD A		
16	1	FREIGHT MANUF. FREIGHT FEES		\$346.44	\$346.44
17	1	LABOR Installation, warehouse receiving & handling fees, round trip travel to Ludington, 2 man crew - regular business hours (+long day), packaging waste & recycling		\$2,118.12	\$2,118.12

Item	Qty.	Product	Unit	Extended
			<b>Sub Total:</b>	<b>\$21,157.95</b>
			<b>Tax:</b>	<b>\$0.00</b>
			<b>Total:</b>	<b>\$21,157.95</b>

**Approval and Date:** \_\_\_\_\_

QUOTE IS VALID FOR 30 DAYS - PRICING SUBJECT TO CHANGE AFTER 30 DAYS.



# Holland Desk & Chair

1548 Groton Road SE    PHONE: (888) 523-8673  
Grand Rapids, MI 49506    FAX: (616) 363-0645

**PROPOSAL FOR:**

Name: **LUDINGTON AREA PUBLIC SCHOOLS**

Project: **Middle School / High School Furniture - 2 SHIPMENTS**

**#230227.LAPS.MSHS dated 2/27/2023 - 5 Tables in 2023 + 12 Tables in 2024**

Quote # and Date: **REVISED 8/16/2023**

ITEM			DESCRIPTION	SIZE	QUANTITY	UNIT PRICE	TOTAL PRICE
<b>DECEMBER 2023 SHIPMENT:</b>							
TA8A: HD Cafeteria Tables	NPS	METS-MDPECR-29H	10' Elliptical Mobile Cafeteria Table with 12 Stool Seats - MDF Core, Protect Edge - Chrome Frame - 29" High TOP: Wilsonart #4991-38 "PRESSED LINEN" EDGE: BLACK FRAME: CHROME STOOLS: BLACK  <i>FREIGHT &amp; INSTALLATION INCLUDED</i>	29" table ht	5	\$ 2,719.12	\$ 13,595.60
<b>AUGUST 2024 SHIPMENT:</b>							
TA8A: HD Cafeteria Tables	NPS	METS-MDPECR-29H	10' Elliptical Mobile Cafeteria Table with 12 Stool Seats - MDF Core, Protect Edge - Chrome Frame - 29" High TOP: Wilsonart #4991-38 "PRESSED LINEN" EDGE: BLACK FRAME: CHROME STOOLS: BLACK  <i>FREIGHT &amp; INSTALLATION INCLUDED</i>	29" table ht	11	\$ 2,719.12	\$ 29,910.32
TA8B: HD Cafeteria Tables	NPS	METS-MDPECR-29H-ADA	10' Elliptical Mobile Cafeteria Table with 11 Stool Seats + 1 ADA Spot - MDF Core, Protect Edge - Chrome Frame - 29" High TOP: Wilsonart #4991-38 "PRESSED LINEN" EDGE: BLACK FRAME: CHROME STOOLS: BLACK  <i>FREIGHT &amp; INSTALLATION INCLUDED</i>	29" table ht	1	\$ 2,851.64	\$ 2,851.64
<b>SUBTOTAL: MATERIALS + FREIGHT</b>							<b>\$ 46,357.56</b>
<b>SALES TAX @ 6%:</b>							<b>\$ 0.00</b>
<b>INSTALLATION:</b>							<b>INCLUDED</b>
<b>TOTAL</b>							<b>\$ 46,357.56</b>

**NOTE: Lead Time = 12 weeks**