

**LUDINGTON BOARD OF EDUCATION - LUDINGTON AREA SCHOOL DISTRICT**  
**809 E. Tinkham Avenue, Ludington, Michigan 49431 – Phone 231-845-7303**

*This is a meeting of the Board of Education in public for the purpose of conducting the School District's business and is not to be considered a public community meeting. There is a time for public participation during the meeting as indicated on the agenda.*

Mission: The Ludington Area Schools, in partnership with the community, will achieve excellence in a positive environment where motivation and quality instruction ensure learning and equip students for success in society.

**MEETING: Regular Meeting**  
**DATE: October 16, 2023**  
**TIME: 6:00 p.m.**  
**PLACE: Administration Office, 809 East Tinkham Avenue, Ludington, MI 49431**

**REGULAR MEETING**

1. CALL TO ORDER & ROLL CALL  
     \_ Steve Carlson \_ Dr. Bret Autrey \_ Mike Nagle \_ Stephanie Reed \_ Sarah Lowman \_ Leona Ashley \_ Scott Foster
2. PLEDGE OF ALLEGIANCE
3. AGENDA MODIFICATION
4. SPECIAL PRESENTATION
  - a. LES After School Childcare, Ashela Trevino
  - b. Student Government Update Jack Jubar
5. CITIZEN PARTICIPATION
6. CONSENT AGENDA
  - a. Ratification of Bill Payment - Per Summary Dated: October 16, 2023
  - b. Approval of Minutes Dated: September 18, 2023 Regular & Closed; September 27, 2023 Special & Closed
  - c. Hiring Approvals & Resignation Acceptances
7. BOARD COMMITTEE REPORTS
  - a. Building/Site Committee Report
8. SUPERINTENDENT'S REPORT & COMMENTS
  - a. Soaring Oriole Award
9. DISCUSSION ITEMS
  - a. Bond Project Application and Certificate for Payment #42
  - b. Altria Settlement
  - c. Purchase of Oriole Field Lockers
10. ACTION ITEMS
  - a. Bond Project Application and Certificate for Payment #42
  - b. Altria Settlement
  - c. Purchase of Oriole Field Lockers
11. OTHER ITEMS OF BUSINESS & ANNOUNCEMENTS
12. ADJOURNMENT

Official minutes of the Ludington Board of Education are available for public inspection during normal business hours at the Board of Education's Central Business Office, 809 E. Tinkham Avenue, Ludington, Michigan. The Ludington Area School District is an equal opportunity employer and provider. If you are an individual with a disability who is in need of special accommodations to attend or participate in a public meeting please contact Superintendent at 231-845-7303 at least 24 hours prior to the meeting or as soon as possible.

# Memorandum - Office of the Superintendent

TO: Board of Education  
FROM: Dr. Kyle Corlett, Superintendent  
RE: Regular Meeting Agenda Notes

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## **CITIZEN PARTICIPATION**

### **Review Board Policy 0167.3: Public Participation at Board Meetings**

The Board of Education recognizes the value of public comment on educational issues and the importance of allowing members of the public to express themselves on District matters.

To permit fair and orderly public expression, the Board shall provide a period for public participation at every regular meeting of the Board and publish rules to govern such participation in Board meetings. The rules shall be administered and enforced by the presiding officer of the meeting.

The presiding officer shall be guided by the following rules:

- A. Public participation shall be permitted as indicated on the order of business, or at the discretion of the presiding officer.
- B. Participants must be recognized by the presiding officer and will be requested to preface their comments by an announcement of their name, address, and group affiliation, if and when appropriate.
- C. Each statement made by a participant shall be limited to three (3) minutes duration.
- D. No participant may speak more than once.
- E. Participants shall direct all comments to the Board and not to staff or other participants.
- F. The presiding officer may:
  1. interrupt, warn, or terminate a participant's statement when the statement is too lengthy, personally directed, abusive, obscene, or irrelevant;
  2. request any individual to leave the meeting when that person does not observe reasonable decorum;
  3. request the assistance of law enforcement officers in the removal of a disorderly person when that person's conduct interferes with the orderly progress of the meeting;
  4. call for a recess or an adjournment to another time when the lack of public decorum so interferes with the orderly conduct of the meeting as to warrant such action;
  5. waive these rules with the approval of the Board when necessary for the protection of privacy or the administration of the Board's business.
- G. The portion of the meeting during which the participation of the public is invited shall be limited to thirty (30) minutes, but the timeframe will be extended, if necessary, so that no one's right to address the Board will be denied.
- H. Tape or video recordings are permitted. The person operating the recorder should contact the Superintendent prior to the Board meeting to review possible placement of the equipment, and agrees to abide by the following conditions:
  1. No obstructions are created between the Board and the audience.
  2. No interviews are conducted in the meeting room while the Board is in session.
  3. No commentary, adjustment of equipment, or positioning of operators is made that would distract either the Board or members of the audience while the Board is in session.
- I. Each Board agenda will include the following statement, "Public participation shall be permitted only as indicated on the order of business."

**Revised:** January 21, 2019

Legal: M.C.L.A. 15.263(4)(5)(6), 380.1808

**Regular Meeting**

**CONSENT AGENDA**

- Hiring Approvals
  - Dylana Kelso, LES Aide
  - Sabrina Marshall, LHS Aide
  - Erika Schuitema, Food Service
  - Courtney Wood, LES Aide
  
- Resignation Acceptances
  - Marla Turner

**SUPERINTENDENT REPORT**

I will present the monthly Soaring Oriole Award recipient.

**DISCUSSION ITEMS**

**Bond Project Application and Certificate for Payment #42**

The bond payment is for \$2,070,828.28 as certified by the architect and construction manager, and as outlined in the Certificate for Payment.

**Altria Settlement**

As part of the class action lawsuit against e-cigarette companies, including Juul, the manufacturer Altria also settled. The board would need to approve the acceptance of this settlement for \$11,290.

**Purchase of Oriole Field Lockers**

Lockers for the new Oriole Field locker room for \$60,405.

**ACTION ITEMS**

**Bond Project Application and Certificate for Payment #42**

**Board President:** *We will need a motion to approve the certificate for payment on the school bond project and to authorize the District to pay the certificate for payment in the amount of \$2,070,828.28 as certified by the architect and construction manager, and as outlined in the Certificate for Payment.*

**Motion by Member** \_\_\_\_\_, *to approve the certificate for payment on the school bond project and to authorize the District to pay the certificate for payment in the amount of \$2,070,828.28 as certified by the architect and construction manager, and as outlined in the Certificate for Payment.*

**Support by Member** \_\_\_\_\_.

*VOTE: (Y/N) Steve Carlson (Y/N) Dr. Bret Autrey (Y/N) Mike Nagle (Y/N) Stephanie Reed (Y/N) Leona Ashley (Y/N) Sarah Lowman (Y/N) Scott Foster. AYES: \_\_\_\_ NAYES: \_\_\_\_ MOTION: Passes / Fails.*

**Altria Settlement**

**Board President:** We will need a motion to approve the Altria Settlement as written and presented.

**Motion by Member** \_\_\_\_\_, to approve the Altria Settlement as written and presented.

**Support by Member** \_\_\_\_\_.

VOTE: (Y/N) Steve Carlson (Y/N) Dr. Bret Autrey (Y/N) Mike Nagle (Y/N) Stephanie Reed (Y/N) Leona Ashley (Y/N) Sarah Lowman (Y/N) Scott Foster. AYES: \_\_\_\_ NAYES: \_\_\_\_ MOTION: Passes / Fails.

**Purchase of Oriole Field Lockers**

**Board President:** We will need a motion to approve the purchase of lockers from Pivotal health Solutions for \$60,405.

**Motion by Member** \_\_\_\_\_, to approve the purchase of lockers from Pivotal health Solutions for \$60,405.

**Support by Member** \_\_\_\_\_.

VOTE: (Y/N) Steve Carlson (Y/N) Dr. Bret Autrey (Y/N) Mike Nagle (Y/N) Stephanie Reed (Y/N) Leona Ashley (Y/N) Sarah Lowman (Y/N) Scott Foster. AYES: \_\_\_\_ NAYES: \_\_\_\_ MOTION: Passes / Fails.

# RATIFICATION OF BILL PAYMENT

October 16, 2023

Period: 9/15/23 through 10/10/23

## GENERAL OPERATING FUND

Payroll 9-1-23	691,948.01
Payroll 9-15-23	663,162.57
Payroll 9-29-23	<u>770,194.44</u>

Total Payroll 2,125,305.02

**Bills (09/15/23 through 10/10/23)** 4,785,904.91

**TOTAL GENERAL OPERATING FUND** 6,911,209.93

## TOTAL ATHLETIC FUND

**Bills (09/15/23 through 10/10/23)** 11,212.78

## TOTAL FOOD SERVICE FUND

**Bills (09/15/23 through 10/10/23)** 49,027.82

## GRAND TOTAL ALL FUNDS

**Bills (09/15/23 through 10/10/23)** 6,971,450.53

**LUDINGTON AREA SCHOOLS  
BALANCE SHEET  
For the Month Ending September 30, 2023**

	<b>Current <u>Year</u></b>
<b><u>Assets</u></b>	
Savings/Checking Accounts	\$ 13,601,315
Investments	\$ -
Taxes Receivable	\$ -
Accounts Receivable	\$ 149,151
Due from Other Funds	\$ 3,116,013
Due from Other Governmental Units	\$ 7,309
Inventory	\$ -
Prepaid Expenses	\$ -
Other Assets	\$ -
Total Assets	<b><u>\$ 16,873,788</u></b>
 <b><u>Liabilities and Fund Equity</u></b>	
Liabilities:	
Accounts Payable	\$ 181,274
Payroll Liabilities	\$ 149,770
Accrued Expenses	\$ -
Due to Other Funds	\$ 1,696,056
Due to Other Governmental Units	\$ -
Deferred Revenue	\$ 179,764
Note Payable	\$ -
Total Liabilities	<b><u>\$ 2,206,865</u></b>
Fund Equity:	
Inventory (Reserved)	\$ -
Other Fund Balance	\$ 14,666,923
Total Fund Balance	<b><u>\$ 14,666,923</u></b>
Total Liabilities and Fund Equity	<b><u>\$ 16,873,788</u></b>

**LUDINGTON AREA SCHOOLS  
GENERAL FUND  
STATEMENT OF REVENUES AND EXPENDITURES  
For the Month Ending September 30, 2023**

<b>REVENUES:</b>	<b>Budget</b>	<b>Year-to-Date</b>	<b>Balance</b>	<b>% Rcvd</b>
Local	\$ 19,717,347	\$ 15,615,465	\$ 4,101,882	79.20%
State	\$ 6,363,672	\$ 30	\$ 6,363,642	0.00%
Federal	\$ 599,734	\$ 192,486	\$ 407,248	32.10%
Transfers	\$ 651,724	\$ 10,673	\$ 641,051	1.64%
<b>Total Revenue</b>	<b>\$ 27,332,477</b>	<b>\$ 15,818,654</b>	<b>\$ 11,513,823</b>	<b>57.87%</b>

<b>EXPENDITURES:</b>	<b>Budget</b>	<b>Year-to-Date</b>	<b>Balance</b>	<b>% Spent</b>
Instruction/Basic	\$ 13,229,086	\$ 1,876,313	\$ 11,352,773	14.18%
/Added Needs	\$ 4,343,524	\$ 518,724	\$ 3,824,800	11.94%
Support Service/Pupil	\$ 1,124,422	\$ 188,951	\$ 935,471	16.80%
/Instructional	\$ 1,068,428	\$ 219,577	\$ 848,851	20.55%
/Gen. Admin.	\$ 499,519	\$ 184,914	\$ 314,605	37.02%
/School Admin.	\$ 1,972,954	\$ 479,316	\$ 1,493,638	24.29%
/Business	\$ 557,471	\$ 222,839	\$ 334,633	39.97%
/Oper. & Maint.	\$ 2,254,326	\$ 457,741	\$ 1,796,585	20.31%
/Transportation	\$ 1,209,012	\$ 213,086	\$ 995,926	17.62%
/Central Services	\$ 191,648	\$ 76,632	\$ 115,016	39.99%
/Athletics	\$ 851,677	\$ 269,390	\$ 582,287	31.63%
/Comm Services	\$ 217,390	\$ 22,881	\$ 194,509	10.53%
/Transfers	\$ 90,000	\$ 4,136	\$ 85,865	4.60%
<b>Total Expenditures</b>	<b>\$ 27,609,457</b>	<b>\$ 4,734,498</b>	<b>\$ 22,789,094</b>	<b>17.15%</b>

\$ 11,084,155  
net cash flow

Expected Fund Balance 6/30/23 \$ 2,776,463

Budgeted Ending Fund Balance \$ 2,499,483

Month End Fund Balance \$ 13,860,618

*Prepared by the Business Office*

**LUDINGTON AREA SCHOOLS**  
**Sinking Funds**  
**STATEMENT OF REVENUES AND EXPENDITURES**  
**For the Month Ending September 30, 2023**

<b>REVENUES:</b>	<b>Budget</b>	<b>Year-to-Date</b>	<b>Balance</b>	<b>% Rcvd</b>
Tax Revenue Sinking	\$ 378,143	\$ 339,341	\$ 38,802	89.74%
Interest Sinking Fund	\$ 17,300	\$ 15,650	\$ 1,650	90.46%
Other Income	\$ -	\$ -	\$ -	
Total Revenue	\$ 395,443	\$ 354,991	\$ 40,452	89.77%

<b>EXPENDITURES:</b>	<b>Budget</b>	<b>Year-to-Date</b>	<b>Balance</b>	<b>% Spent</b>
Equipment	\$ -	\$ -	\$ -	0.00%
Construction Sinking	\$ 855,000	\$ 57,935	\$ 797,065	6.78%
Tax Appeals	\$ -	\$ -	\$ -	0.00%
Total Expense	\$ 855,000	\$ 57,935	\$ 797,065	6.78%

Expected Fund Balance 6/30/23 \$ 1,195,043

Budgeted Ending Fund Balance \$ 735,486  
Month End Fund Balance \$ 1,492,099

**LUDINGTON AREA SCHOOLS**  
**Technology Fund**  
**STATEMENT OF REVENUES AND EXPENDITURES**  
**For the Month Ending September 30, 2023**

<b>REVENUES:</b>	<b>Budget</b>	<b>Year-to-Date</b>	<b>Balance</b>	<b>% Rcvd</b>
Bond Issuance	\$ -	\$ -	\$ -	
Local	\$ -	\$ -	\$ -	
Interest	\$ 2,000	\$ 2,986	\$ (986)	149.29%
Total Revenue	\$ 2,000	\$ 2,986	\$ (986)	149.29%

<b>EXPENDITURES:</b>	<b>Budget</b>	<b>Year-to-Date</b>	<b>Balance</b>	<b>% Spent</b>
Issuance Costs	-	\$ -	\$ -	
Equipment	470,000	\$ 8,058	\$ 461,942	1.71%
Construction		\$ -	\$ -	#DIV/0!
Total Expense	470,000	\$ 8,058	\$ 461,942	

Expected Fund Balance 6/30/23 \$ 469,293

Budgeted Ending Fund Balance \$ 1,293  
Month End Fund Balance \$ 464,221

*Prepared by the Business Office*



**LUDINGTON AREA SCHOOLS**  
**2019 Capital Projects Fund**  
**STATEMENT OF REVENUES AND EXPENDITURES**  
**For the Month Ending September 30, 2023**

<b>REVENUES:</b>	<b>Budget</b>	<b>Year-to-Date</b>	<b>Balance</b>	<b>% Rcvd</b>
Bond Issuance	\$ -	\$ -	\$ -	
Interest Earnings 2019	\$ -	\$ 12,850	\$ (12,850)	
Energy Rebates	\$ -	\$ -	\$ -	
Total Revenue	\$ -	\$ 12,850	\$ (12,850)	#DIV/0!

<b>EXPENDITURES:</b>	<b>Budget</b>	<b>Year-to-Date</b>	<b>Balance</b>	<b>% Spent</b>
Contracted Services	-	\$ -	\$ -	0.00%
School Bus Replacement	-	\$ -	\$ -	0.00%
Site Improvements	-	\$ -	\$ -	0.00%
Consulting Services	-	\$ -	\$ -	0.00%
Legal Fees	-	\$ -	\$ -	0.00%
Building Constr. / Imprvmt	-	\$ -	\$ -	0.00%
Furniture,Fixtures & Equip.	-	\$ -	\$ -	0.00%
Bond Issuance Costs	-	\$ -	\$ -	0.00%
Transfer to fund 46	-	\$ -	\$ -	0.00%
Total Expense	-	-	\$ -	0.00%

Expected Fund Balance 6/30/23 \$ -

Budgeted Ending Fund Balance \$ -

Month End Fund Balance \$ 12,850

**LUDINGTON AREA SCHOOLS**  
**2022 Capital Projects Fund**  
**STATEMENT OF REVENUES AND EXPENDITURES**  
**For the Month Ending September 30, 2023**

<b>REVENUES:</b>	<b>Budget</b>	<b>Year-to-Date</b>	<b>Balance</b>	<b>% Rcvd</b>
Bond Issuance	\$ -	\$ -	\$ -	
Interest Earnings 2022	\$ 80,000	\$ 347,061	\$ (267,061)	
Energy Rebates	\$ -	\$ -	\$ -	
Total Revenue	\$ -	\$ 347,061	\$ (347,061)	#DIV/0!

<b>EXPENDITURES:</b>	<b>Budget</b>	<b>Year-to-Date</b>	<b>Balance</b>	<b>% Spent</b>
Contracted Services	-	\$ -	\$ -	0.00%
Site Improvements	1,000,000	\$ 98,235	\$ 901,765	9.82%
Consulting Services	3,000,000	\$ 80,185	\$ 2,919,815	2.67%
Building Constr. / Imprvmt	19,000,000	\$ 6,287,615	\$ 12,712,385	33.09%
Furniture,Fixtures & Equip.	3,000,000	\$ 81,366	\$ 2,918,634	0.00%
Bond Issuance Costs	-	\$ -	\$ -	0.00%
Total Expense	26,000,000	6,547,400	\$ 19,452,600	25.18%

Expected Fund Balance 6/30/23 \$ 37,847,311

Budgeted Ending Fund Balance \$ 11,847,311

Month End Fund Balance \$ 31,646,972

*Prepared by the Business Office*



### Market Overview

	Current Period	Year-to-Date
	09/01/2023	01/01/2023
<b>Beginning Market Value</b>	<b>944,011.05</b>	<b>912,808.45</b>
Income		
Dividends	4,111.57	35,314.17
Change in Market Value	0.00	0.00
<b>Ending Market Value</b>	<b>948,122.62</b>	<b>948,122.62</b>

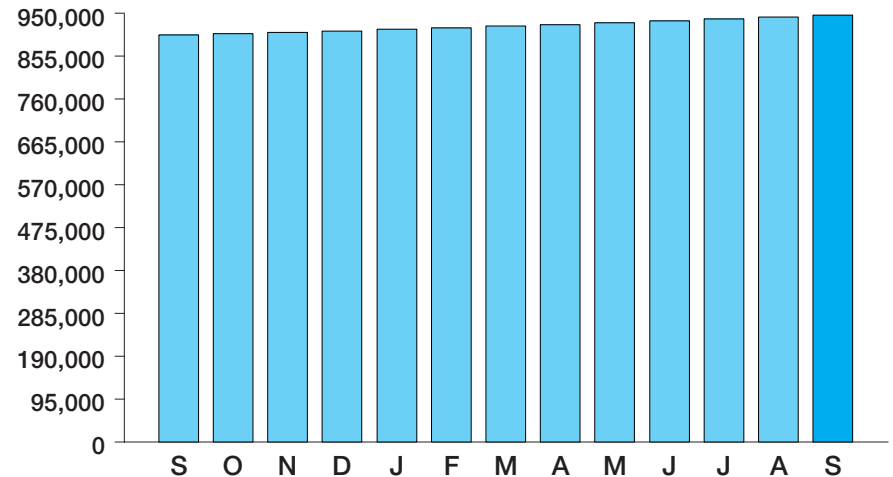
### Capital Gains

	Current Period	Year-to-Date
Short-term Capital Gain / (Loss)	0.00	0.00
Long-term Capital Gain / (Loss)	0.00	0.00

### Asset Allocation

	Account Value Percentage	Market Value
Money Markets and Cash	100%	\$948,123
	100%	\$948,123

### Historical Value





Account Name: Ludington Area Schools Custody Series  
2019

Account Number: 150363.1  
Statement Period: Sep. 1 - Sep. 30, 2023

### Portfolio(s) included in Statement

Portfolio Number: 150363.1      Portfolio Name: Ludington Area Schools Custody 2019

### Transaction Summary

	Income Cash	Principal Cash	Cost	Market Value Including Cash
<b>Beginning Market Value</b>	<b>0.00</b>	<b>0.00</b>	<b>944,011.05</b>	<b>944,011.05</b>
Income				
Interest		(4,111.57)	4,111.57	
Dividends		4,111.57		4,111.57
<b>Ending Market Value</b>	<b>0.00</b>	<b>0.00</b>	<b>948,122.62</b>	<b>948,122.62</b>





### Statement of Investment Position

Units Description	Symbol Cusip	Cost Basis		Market Value		Unrealized Gain / (Loss)	Estimated Annual Income	Yield %
		Unit	Total	Unit	Total			
<b>Money Markets &amp; Cash</b>								
<b>Money Market Funds</b>								
948,122.62 Michigan Class Cooperative Liquid Asset	SF8888741	1.00	948,122.62	1.00	948,122.62		51,191	5.40
<b>Total Money Market Funds</b>			<b>948,122.62</b>		<b>948,122.62</b>	<b>0.00</b>	<b>51,191</b>	
<b>Total Money Markets and Cash</b>			<b>948,122.62</b>		<b>948,122.62</b>	<b>0.00</b>	<b>51,191</b>	
<b>Account Total</b>			<b>948,122.62</b>		<b>948,122.62</b>	<b>0.00</b>	<b>51,191</b>	



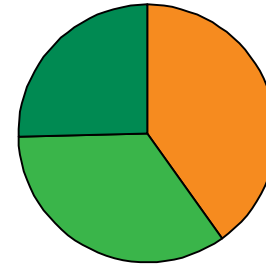
### Market Overview

	Current Period	Year-to-Date
	09/01/2023	01/01/2023
<b>Beginning Market Value</b>	<b>34,107,767.53</b>	<b>50,228,035.54</b>
Income		
Interest	128,750.00	1,124,518.54
Dividends	15,639.51	299,668.81
Net Contributions/Distributions		
Expenses/Fees		(17,529,962.47)
Change in Market Value	62,408.68	192,305.30
<b>Ending Market Value</b>	<b>34,314,565.72</b>	<b>34,314,565.72</b>

### Capital Gains

	Current Period	Year-to-Date
Short-term Capital Gain / (Loss)	2,500.00	(226.95)
Long-term Capital Gain / (Loss)	0.00	0.00

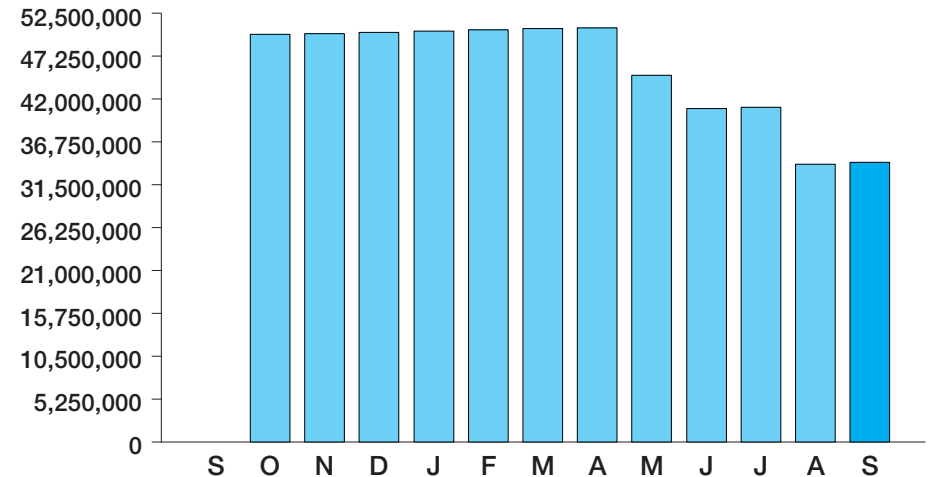
### Asset Allocation



- Fixed Income Securities
- Short Term Investments
- Money Markets and Cash

Account Value Percentage	Market Value
40%	\$13,782,979
34%	\$11,792,421
25%	\$8,739,166
<b>100%</b>	<b>\$34,314,566</b>

### Historical Value





### Portfolio(s) included in Statement

Portfolio Number: 158843.1      Portfolio Name: Ludington Area School District - USD

### Transaction Summary

	Income Cash	Principal Cash	Cost	Market Value Including Cash
<b>Beginning Market Value</b>	<b>0.00</b>	<b>0.00</b>	<b>33,952,712.47</b>	<b>34,107,767.53</b>
Income				
Interest		113,110.49	15,639.51	128,750.00
Dividends		15,639.51		15,639.51
Purchases		(5,128,750.00)	5,128,750.00	
Sales & Maturities		5,000,000.00	(4,997,500.00)	2,500.00
Change in Market Value				59,908.68
<b>Ending Market Value</b>	<b>0.00</b>	<b>0.00</b>	<b>34,099,601.98</b>	<b>34,314,565.72</b>

### Statement of Accruals

Units	Asset Description	Payable Date	Rate	Amount
<b>Interest</b>				
2,000,000	Banner Health Taxable Disc CP DTD 8/16/2023 0% 10/11/2023	10/11/2023	0.007	13,800.00
3,000,000	Charlotte-Mecklenburg NC Hosp Disc CP DTD 6/20/2023 0% 12/12/2023	12/12/2023	0.016	46,779.17
5,116,000	Farmer Mac DTD 4/22/2021 0.500% 4/22/2024 Call 10/22/2021 @ 100 Step Coupon	10/22/2023	0.003	16,946.75
4,000,000	Federal Home Loan Bank DTD 11/24/2021 0.610% 11/24/2023 Call 05/24/2023 @ 100	11/24/2023	0.002	8,607.78
5,000,000	Federal Home Loan Bank DTD 12/28/2021 0.950% 6/28/2024	12/28/2023	0.002	12,270.83
7,000,000	Toyota Motor Credit Corp Disc C/P DTD 2/28/2023 0% 11/1/2023	11/01/2023	0.011	78,750.00
	<b>Total Interest</b>			<b>177,154.53</b>
	<b>Total Accruals</b>			<b>177,154.53</b>





**Bond Maturity Schedule**

	Cost	Market Value	% of Fixed Income	Projected Annual Income
<b>Government &amp; Agency Bonds</b>				
Less than 1 year	<u>8,696,350.00</u>	<u>8,802,860.00</u>	<u>31.38</u>	<u>71,900.00</u>
<b>Total Government &amp; Agency Bonds</b>	<b>8,696,350.00</b>	<b>8,802,860.00</b>	<b>31.38</b>	<b>71,900.00</b>
<b>Corporate Bonds</b>				
Less than 1 year	<u>4,915,452.80</u>	<u>4,980,119.04</u>	<u>17.75</u>	<u>38,370.00</u>
<b>Total Corporate Bonds</b>	<b>4,915,452.80</b>	<b>4,980,119.04</b>	<b>17.75</b>	<b>38,370.00</b>
<b>Short Term Investments</b>				
Less than 1 year	<u>11,792,420.82</u>	<u>11,792,420.82</u>	<u>42.04</u>	<u>658,520.86</u>
<b>Total Short Term Investments</b>	<b>11,792,420.82</b>	<b>11,792,420.82</b>	<b>42.04</b>	<b>658,520.86</b>
<b>Cash</b>				
Less than 1 year	<u>2,434,387.50</u>	<u>2,478,175.00</u>	<u>8.83</u>	<u>132,312.50</u>
<b>Total Cash</b>	<b>2,434,387.50</b>	<b>2,478,175.00</b>	<b>8.83</b>	<b>132,312.50</b>
<b>Total</b>	<b>27,838,611.12</b>	<b>28,053,574.86</b>	<b>100.00</b>	<b>901,103.36</b>





### Statement of Investment Position

Units Description	Symbol Cusip	Cost Basis		Market Value		Unrealized Gain / (Loss)	Estimated Annual Income	Yield %	
		Unit	Total	Unit	Total				
<b>Fixed Income Securities</b>									
<b>Government &amp; Agency Bonds</b>									
4,000,000	Federal Home Loan Bank DTD 11/24/2021 0.610% 11/24/2023 Call 05/24/2023 @ 100 Aaa	3130APQT5	0.97	3,897,000.00	99.28	3,971,360.00	74,360.00	24,400	5.04
5,000,000	Federal Home Loan Bank DTD 12/28/2021 0.950% 6/28/2024 Aaa	3130AQ6V0	0.96	4,799,350.00	96.63	4,831,500.00	32,150.00	47,500	4.64
<b>Total Government &amp; Agency Bonds</b>				<b>8,696,350.00</b>		<b>8,802,860.00</b>	<b>106,510.00</b>	<b>71,900</b>	
<b>Corporate Bonds</b>									
5,116,000	Farmer Mac DTD 4/22/2021 0.500% 4/22/2024 Call 10/22/2021 @ 100 Step Coupon	31422XER9	0.96	4,915,452.80	97.34	4,980,119.04	64,666.24	38,370	4.44
<b>Total Corporate Bonds</b>				<b>4,915,452.80</b>		<b>4,980,119.04</b>	<b>64,666.24</b>	<b>38,370</b>	
<b>Total Fixed Income Securities</b>				<b>13,611,802.80</b>		<b>13,782,979.04</b>	<b>171,176.24</b>	<b>110,270</b>	
<b>Short-term Investments</b>									
<b>Short Term Investments</b>									
2,000,000	Banner Health Taxable Disc CP DTD 8/16/2023 0% 10/11/2023	06653NXB7	0.99	1,983,200.00	99.16	1,983,200.00		109,500	5.54
3,000,000	Charlotte-Mecklenburg NC Hosp Disc CP DTD 6/20/2023 0% 12/12/2023	16085HZC3	0.97	2,920,520.82	97.35	2,920,520.82		165,771	5.69
7,000,000	Toyota Motor Credit Corp Disc C/P DTD 2/28/2023 0% 11/1/2023	89233HY16	0.98	6,888,700.00	98.41	6,888,700.00		383,250	5.56
<b>Total Short Term Investments</b>				<b>11,792,420.82</b>		<b>11,792,420.82</b>	<b>0.00</b>	<b>658,521</b>	
<b>Total Short Term Investments</b>				<b>11,792,420.82</b>		<b>11,792,420.82</b>	<b>0.00</b>	<b>658,521</b>	
<b>Money Markets &amp; Cash</b>									
<b>Money Market Funds</b>									
6,260,990.86	Michigan Class Cooperative Liquid Asset	SF8888741	1.00	6,260,990.86	1.00	6,260,990.86		338,044	5.40
<b>Total Money Market Funds</b>				<b>6,260,990.86</b>		<b>6,260,990.86</b>	<b>0.00</b>	<b>338,044</b>	







Statement of Investment Position (continued)

Units Description	Symbol Cusip	Cost Basis		Market Value		Unrealized Gain / (Loss)	Estimated Annual Income	Yield %
		Unit	Total	Unit	Total			
<b>Money Markets &amp; Cash (continued)</b>								
<b>Cash</b>								
2,500,000 Treasury Bill DTD 12/1/2022 11/30/2023	912796ZD4	0.97	2,434,387.50	99.13	2,478,175.00	43,787.50	132,313	5.41
<b>Total Cash</b>			<b>2,434,387.50</b>		<b>2,478,175.00</b>	<b>43,787.50</b>	<b>132,313</b>	
<b>Total Money Markets and Cash</b>			<b>8,695,378.36</b>		<b>8,739,165.86</b>	<b>43,787.50</b>	<b>470,356</b>	
<b>Account Total</b>			<b>34,099,601.98</b>		<b>34,314,565.72</b>	<b>214,963.74</b>	<b>1,239,147</b>	



Ludington Area Schools  
Board of Education  
Minutes of Regular Meeting

September 18, 2023

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Regular Meeting

- I. Call to Order & Roll Call ~ The meeting was held in the Administration Office 809 East Tinkham Avenue, Ludington, Michigan, 49431. The meeting was called to order by Board President Carlson at six o'clock p.m.  
Members Present: Steve Carlson, Dr. Bret Autrey, Mike Nagle, Stephanie Reed, Sarah Lowman, Scott Foster  
Members Absent: Leona Ashley
- II. Pledge of Allegiance
- III. Agenda Modification ~ Add Special Presentation Mike Hart's building report for the middle school.
- IV. Citizen Participation ~ Six citizens addressed the Board.
- V. Consent Agenda
  - A. Ratification of Bill Payment Per Summary Dated September 18, 2023 was approved by consent.
  - B. Approval of Minutes Dated: August 21, 2023 Special & Closed, Regular & Closed were approved by consent.
  - C. Hiring Approvals approved by consent for the following positions:
    - Lavelle Jennings, Bus Driver
    - Rebecca Huffman, Food Service Aide
    - Chelsea Sobanski, Library Aide
    - Marla Turner, Food Service Aide
    - Troy Veeneman, JV Girls Basketball Coach
    - Jennifer Willis, Food Service Aide
  - D. Non-Union Contract approved by consent for Jessica Castonia serving as Special Services Coordinator.
  - E. Resignation acceptances were approved by consent for Krystal Austin and Lisa O'Connor. Motion by Reed, supported by Nagle, to approve the consent agenda as written and presented. Vote: Ayes: Carlson, Autrey, Nagle, Reed, Lowman, Foster. Nays: None. Motion: Carries 6-0.
- VI. Board Committee Reports
  - A. Mike Nagle presented the Personnel/Policy Committee Report.
  - B. Dr. Bret Autrey presented the Finance Committee Report.
  - C. Mike Nagle presented the Building & Site Committee Report.
- VII. Superintendent's Report and Comments
  - A. Superintendent Dr. Kyle Corlett presented the monthly Soaring Oriole Award to Randy Fountain.
- VIII. Discussion Items - The following topics were submitted for discussion:
  - A. Bond Project Application and Certification for Payment #41 in the amount of \$4,061,410.43
  - B. Purchase of a Kubota UTV to be used for landscaping needs, with the lowest quote and recommendation in the amount of \$37,594.62 from Freeman Creek.
  - C. Purchase of office and classroom furniture for the latest phase of construction in the amount of \$68,865.82.
  - D. The FOIA request made regarding information shared during a closed session at the August regular board meeting.
- IX. Action Items
  - A. Motion by Autrey, supported by Foster, to approve the certificate for payment on the school bond project and to authorize the District to pay \$4,061,410.43, as certified by the architect and construction manager, and as outlined in the Certificate for Payment #41 as presented. Vote: Ayes: Carlson, Autrey, Nagle, Reed, Lowman, Foster. Nays: None. Motion: Carries 6-0.

Ludington Area Schools  
Board of Education  
Minutes of Regular Meeting

September 18, 2023

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B. Motion by Reed, supported by Autrey, to approve the purchase of a UTV Kubota RTV-X100 from Freeman Creek in the amount of \$37,594.62 as presented. Vote: Ayes: Carlson, Autrey, Nagle, Reed, Lowman, Foster. Nays: None. Motion: Carries 6-0.

C. Motion by Nagle, supported by Foster, to approve the furniture competitive bid contracts as written and presented in the amount of \$68,865.82 for the middle and high schools. Vote: Ayes: Carlson, Autrey, Nagle, Reed, Lowman, Foster. Nays: None. Motion: Carries 6-0.

D. Motion by Nagle, supported by Lowman, to approve Resolution for the Board to reenact its August 21, 2023, motion to enter closed session pursuant to Section 8(1)(h) of the Open Meetings Act, MCL 15.268(1)(h), to consider a written legal opinion from its attorneys, for the reason that the written legal opinion is exempt from disclosure under state law due to the attorney-client privilege as written and presented. Roll Call Vote: Ayes: Carlson, Autrey, Nagle, Reed, Lowman, Foster. Nays: None. Motion: Carries 6-0.

The Board moved to closed session 6:59 p.m.

The Board returned to open session at 7:01 p.m.

E. Motion by Reed, supported by Autrey, to approve the FOIA Appeal Resolution as written and prepared by Thrun Law Firm to uphold the denial of the FOIA request. Roll Call Vote: Ayes: Carlson, Autrey, Nagle, Reed, Lowman, Foster. Nays: None. Motion: Carries 6-0.

X. Other Items of Business and Announcements ~ None to report.

XI. Adjournment ~ Motion by Autrey, supported by Nagle, to adjourn the meeting at 7:04 p.m. Vote: Ayes: Carlson, Autrey, Nagle, Reed, Lowman, Foster. Nays: None. Motion: Carries 6-0.

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Michael W. Nagle, Secretary, Board of Education

Approved on \_\_\_\_\_

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(Official minutes of the Ludington Board of Education are available for public inspection during normal business hours at the Board of Education's Administration Office, 809 E. Tinkham Avenue, Ludington, Michigan. Phone 231-845-7303.) *The Ludington Area School District is an equal opportunity employer and provider.*

Ludington Area Schools  
Board of Education  
Meeting Minutes September 27, 2023

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SPECIAL MEETING

- I. Call to Order & Roll Call ~ The meeting was held in the Administration Office Boardroom, 809 East Tinkham Avenue, Ludington. The meeting was called to order by Board President Carlson at five o'clock p.m.  
Members Present: Steve Carlson, Dr. Bret Autrey, Mike Nagle, Stephanie Reed, Sarah Lowman, Leona Ashley  
Members Absent: Scott Foster
- I. Agenda Modification ~ None to report.
- II. Citizen Participation ~ None to report.
- III. Action Item
- A. Motion by Autrey, supported by Reed, to go into closed session for the purpose of a student discipline hearing at the written request of the family pursuant to Michigan's Open Meetings Act, Public Act 267 of 1976, as amended, Section 8(b). Ayes: Carlson, Autrey, Nagle, Reed, Lowman, Ashley. Nays: None. Motion: Passes 6-0.  
The Board convened in closed session at 5:03 p.m.  
The Board returned to open session at 5:26 p.m.
- B. Motion by Nagle, supported by Autrey, to permanently expel Student Case Number 2023-2024-2 for 180 days and the student may apply for reinstatement after 150 school days for consideration to be readmitted at the conclusion of the 180 days pending a reinstatement hearing.. Ayes: Carlson, Autrey, Nagle, Reed, Lowman, Ashley. Nays: None. Motion: Passes 6-0.
- IV. Other Items of Business and Announcements ~None to report.
- V. Adjournment ~ Motion by Autrey, supported by Reed, to adjourn the meeting at 5:27 p.m. Ayes: Carlson, Autrey, Nagle, Reed, Lowman, Ashley. Nays: None. Motion: Passes 6-0.

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Michael W. Nagle, Secretary, Board of Education

Approved \_\_\_\_\_

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(Official minutes of the Ludington Board of Education are available for public inspection during normal business hours at the Board of Education's central business office, 809 E. Tinkham Avenue, Ludington, Michigan. Phone 231-845-7303.) *The Ludington Area School District is an equal opportunity employer and provider.*

**DESCRIPTION OF SETTLEMENT AGREEMENT**  
**BETWEEN ALTRIA**  
**AND SETTLING GOVERNMENT ENTITY PLAINTIFFS**

Altria Group, Inc., Philip Morris USA, Inc., Altria Client Services LLC, Altria Enterprises LLC, and Altria Group Distribution Company (collectively “Altria”) has entered into a Settlement Agreement with court-appointed Plaintiffs’ Leadership in MDL No. 2913 and JCCP No. 5052 (together “Plaintiffs’ Leadership”<sup>1</sup>) on behalf of all Settling Government Entity Plaintiffs. The Settlement Agreement establishes a program to resolve, only as against Altria and the other Released Parties<sup>2</sup>, the actions and claims that the Settling Government Entity Plaintiffs had, now have, or will have in the future against Altria in connection with: the design, manufacture, production, advertisement, marketing, distribution, sale, use, and performance of JUUL Products; Altria’s conduct related to its investment in JUUL Labs, Inc. (“JLI”); and Altria’s interactions with JLI and JLI-related persons.

**Total Value of Settlement and Payment Schedule**

Plaintiffs’ Leadership negotiated a total gross Government Entity settlement fund with Altria of \$168,250,000.

The total settlement funds will be paid by Altria into the Government Entity Qualified Settlement Account within sixty (60) days of Final Approval of the Altria Class Action settlement. The settlement funds will be divided such that the Municipality Portion is 21.5% and the School District Portion is 78.5%, *if all* Eligible Government Entity Plaintiffs agree to participate in this Settlement Program. Thus, the total *maximum* Settlement Payment funds to be received by the Settling Municipalities is \$36,173,750 and by the Settling School Districts is \$132,076,250. This allocation of the total Government Entity settlement fund was recommended and ultimately approved by the Mediator, Thomas J. Perrelli, who was appointed by the MDL Court.

If an Eligible Government Entity Plaintiff declines to participate in this Settlement Program, an amount equal to that Government Entity’s allocated share of the settlement funds shall be deducted from the total settlement fund amount.

**Settlement Offer Values and the Claim Valuation Process**

In order to be an Eligible Government Entity Plaintiff and participate in the Settlement Program, the Government Entity must have (1) filed a claim or cause of action against Altria as of May 10, 2023, whether or not those claim(s) or causes of action have been consolidated into *In re: JUUL Labs, Inc. Marketing Sales Practices & Products Liability Litigation* (N.D. Cal.) or *JUUL Labs*

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<sup>1</sup> “Plaintiffs’ Leadership” means the court-appointed Plaintiffs’ Co-Lead Counsel in MDL No. 2913 (Sarah London, Dena Sharp, Ellen Relkin, and Dean Kawamoto), MDL Government Entity Liaison Counsel Tom Cartmell, and the court-appointed Public Entity Plaintiffs Co-Lead Counsel in JCCP No. 5052 (John Fiske and Rahul Ravipudi).

<sup>2</sup> The “Released Parties” are set out in the “Government Entity Release of All Claims” in Definition 10 (page 3).

*Product Cases*, JCCP No. 5052; or (2) been represented by Plaintiffs' Counsel to pursue a cause of action against Altria and/or any other Released Party and executed a signed retainer as of May 10, 2023. (The San Francisco Unified School District is excluded from this settlement and is entering a separate settlement agreement.) A Government Entity under the Settlement Agreement is any U.S. domestic government entity, including but not limited to school districts, counties, cities, and municipalities (but not including Native American Tribes, U.S. States, or U.S. territories).

A total of approximately 1,596 Eligible Government Entity Plaintiffs are covered by the Settlement Agreement. The School District Portion of the Settlement Funds will be allocated to approximately 1,540 of these Entities (1,508 School Districts and 32 Regional Offices of Education), and the Municipality Portion of the Settlement Funds will be allocated to 56 of these Entities (46 Counties, 9 Cities, and 1 County Health Agency). As noted above, the total Settlement Payment will be divided such that the Municipality Portion is 21.5% and the School District Portion is 78.5%, assuming that *all* Eligible Government Entity Plaintiffs agree to participate in this Settlement Program. Thus, the total maximum Settlement Payment funds to be received by the Settling Municipalities is \$36,173,750 and by the Settling School Districts is \$132,076,250.

The accompanying "Altria School District Allocation Approach" document sets out in detail the method and factors approved by the court-appointed Mediator for allocating the School District Portion of the Settlement Funds among the 1,540 Eligible School Districts. (A similar method is used to determine the allocation for the Municipality portion of the Settlement Funds.) The accompanying "Final Allocation: School District" document sets out each of the 1,540 Eligible School District's allocated percentage and dollar amount share of the \$132,076,250 total Settlement Payment along with each School District's relevant allocation factors.

We believe that each Eligible Government Entity's settlement offer value under this Settlement Agreement fairly reflects the circumstances of each Government Entity's case against Altria. If you have any questions regarding the court-appointed Mediator's allocation factors and method, the amount of your allocated share of the Settlement Funds, or any aspect of the information provided in this "Description of Settlement Agreement" document, please contact us and we will be happy to answer your questions.

### **Use of Settlement Proceeds**

The settlement proceeds are intended to be used for "compensatory restitution or remediation," and no amount to be distributed under the Settlement Agreement "represents reimbursement to any Settling Government Entity Plaintiff for the costs of any investigation or litigation." Nothing in the Settlement Agreement prohibits or impairs the payment of Attorneys' Fees and Expenses by Settling Government Entity Plaintiffs out of the settlement proceeds. Compensatory restitution or remediation are broad terms that are not specifically enumerated or defined in the Settlement and thus provide flexibility to Settling Government Entity Plaintiffs to use the settlement proceeds to address the problem of youth vaping and nicotine addiction.

### **Attorneys' Fees, Litigation Costs, and Common Benefit Assessment**

Each Eligible Government Entity's Settlement Allocation -- set out in the accompanying court-appointed Mediator's "Final Allocation: School Districts" document -- is the Entity's gross

settlement amount before the reduction for attorney's fees, case expenses, the court-ordered Common Benefit assessment, and any applicable liens.

The attorneys' fees to be paid by each settling Government Entity are those set forth in the Entity's attorney-client contract. Expenses to be reimbursed by a settling Entity will be reflected on the final "Disbursement Statement" (to be provided in the future) and will include case-specific and general expenses. Case-specific expenses are those that benefit a specific Entity (e.g., the costs of filing the Entity's lawsuit). General expenses are those that benefit a larger group of Entities represented by the same law firm. General expenses are allocated across the group of benefited Entities in accordance with the Entity's attorney-client contract. In addition, each settling Entity's net settlement amount will reflect a court-ordered assessment for the Common Benefit Fee and Expense fund of between 7% and 10% of the Claimant's total gross settlement amount.<sup>3</sup> The common benefit Fee and Expense Fund assessment is used by the Court to reimburse the attorneys who spent time and outlaid expenses in connection with Common Benefit Work in the coordinated Federal and California litigation.

### **Liens**

The "Government Entity Release of All Claims" ("Release") to be signed by each Settling Government Entity Plaintiff provides that the Entity "shall identify to the Government Entity Settlement Administrator for the Government Entity Settlement all Persons and entities known to it to hold or assert any Lien with respect to any Settlement Payment." The Release further provides that the settling Government Entity is solely responsible for the "satisfaction and discharge of any and all Liens with respect to any Settlement Payment," and that prior to the first time that an Individual Government Entity Settlement Payment is made to it, the Entity "shall represent and warrant that any and all Liens with respect to any and all Settlement Payments (and/or the right to receive any and all Settlement Payments) have been satisfied and discharged."

### **Right of Termination**


Under the terms of the Settlement Agreement, Altria retains the right to terminate this Settlement Agreement if more than a certain number of Eligible Government Entity Plaintiffs do not timely accept their settlement offers through the Settlement Program and submit a properly executed "Government Entity Release of All Claims." Altria also retains the right to terminate this Settlement Agreement if the MDL Court does not grant Preliminary or Final Approval to the Class Settlement Agreement. If this Settlement Agreement is terminated for any reason, the JUUL-related claims of each Eligible Government Entity against Altria shall revert to the same position

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<sup>3</sup> This assessment is required by parallel federal and state court orders: Case Management Order 5(A) "Establishing a Common Benefit Fee and Expense Fund," entered on May 27, 2020, by Judge William H. Orrick, U.S. District Court Northern District of California in *In re: JUUL Labs, Inc., Marketing, Sales Practices, and Products Liability Litigation* (MDL No. 2913); and Case Management Order 10 -- "Public Entity Plaintiffs' Supplemental Common Benefit Order," entered on July 28, 2020, by Judge Ann I. Jones, Superior Court of the State of California, County of Los Angeles-Spring Street in *JUUL Labs Product Cases* (JCCP No. 5052). Both orders provide for a Costs Assessment of 2% and a Fee Assessment of 5% (or, in one instance, 8%) of the gross settlement amount. "Late Participating Counsel" under Judge Orrick's CMO 5(A) are the lone exception and are subject to an 8% Fee Assessment. The specific allocation of the overall hold back, i.e. the percentage for fees and the percentage for costs, may be altered by court order.

they were in immediately prior to the execution of this Settlement Agreement, and those claims against Altria will continue to be prosecuted in the court system.



 <b>Pivotal Health Solutions</b> 3003 9th Ave SW Watertown, SD 57201 Phone: 800-743-7738 Fax: 605-882-8398	QUOTE		Quote #	3
			Quote Date	10/2/2023
	PHS Contact	Ryan Walsh		
	Office Phone	605-753-4813		
	Cell Phone			
Email Address	ryanw@pivotalhealthsolutions.com			

**Brands of Pivotal Health Solutions**



**ATHLETIC EDGE**  
A Brand Of Pivotal Health Solutions



**CUSTOM CRAFTWORKS**  
A Brand Of Pivotal Health Solutions



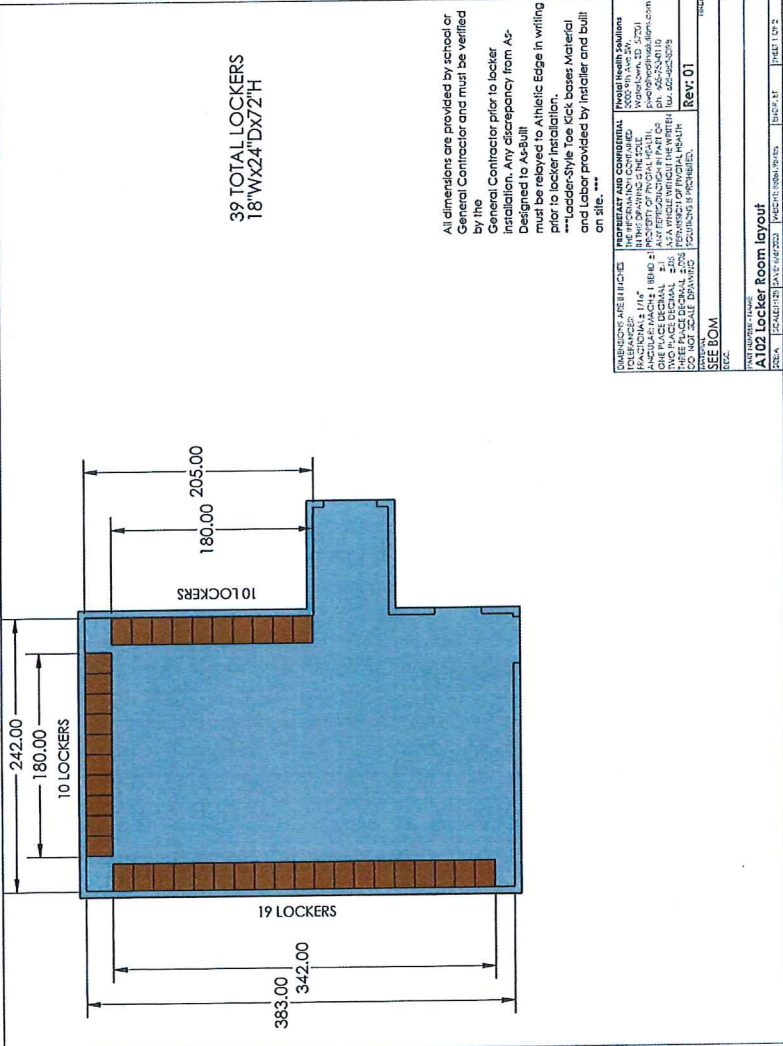
**PHS Chiropractic**  
by Pivotal Health Solutions



**PHS Medical**  
by Pivotal Health Solutions

BILLING INFORMATION	SHIPPING INFORMATION
Name: Greg Pscodna	Name:
Company Name: Ludington Public Schools	Company Name:
Address: 2130 W US Highway 10	Address:
City: Ludington State: MI Zip: 49431	City: State: Zip:
Phone: 231-845-3811	Phone:
email: <a href="mailto:gpscodna@lasd.net">gpscodna@lasd.net</a>	email:
Project Name: Football Lockers	<input checked="" type="checkbox"/> Shipping Information is the same as Billing Information

QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL AMOUNT
67	STEELLOCKER	Steel Cutback Welded Athletic Locker 18"W X 24"W X 72"H Upper Cubby With Hasp Lift up lid with hasp louvered front 2 single coat hooks Helmet & Shoulder Pad Houlder Standard Orange Textured Powder Coat Finish	\$660.00	\$44,220.00
67	STEELLOCKER	Steel Cutback Welded Athletic Locker 24"W X 24"W X 72"H Upper Cubby With Hasp Lift up lid with hasp louvered front 2 single coat hooks Helmet & Shoulder Pad Houlder Standard Orange Textured Powder Coat Finish	\$685.00	
1	Install	Installation of lockers, toekicks and extra Material	\$8,995.00	\$8,995.00
1	Extra	Extra Material needed for install based on Layout plans provided	\$1,195.00	\$1,195.00
	<b>SHIPPING NOTE</b>	<b>FREIGHT WILL BE REQUOTED AT TIME OF SHIPPING</b>		
	SHIPPING	Freight quoted one Dedicated truck dock-to-dock; Owner Unload		
	PAYMENT	Payment Terms: 60% Deposit; 40% after delivery /install		
	Estimated Production Time	12-14 Weeks Lead times subject to Material Availability		
	Shipping Type (Freight quotes valid for 7 days.)	Freight FOB Owners Dock (Owner Unload)	<b>SUBTOTAL</b>	\$54,410.00
By signing this quote, I agree to all the terms listed. I agree to purchase the items listed and have agreed to all options, colors and other details as indicated. All orders are considered custom orders due to specific options and colors. Custom orders are non-returnable.			<b>SHIPPING</b>	\$5,995.00
	Customer Signature	Sales Rep Signature	<b>TAX</b>	
		Date	<b>TOTAL</b>	\$60,405.00



All dimensions are provided by school or General Contractor and must be verified by the General Contractor prior to locker installation. Any discrepancy from As-Designed to As-Built must be relayed to Athletic Edge in writing prior to locker installation.

\*\*\*Ladder-Style Toe Kick bases, Material and Labor provided by Installer and built on site. \*\*\*

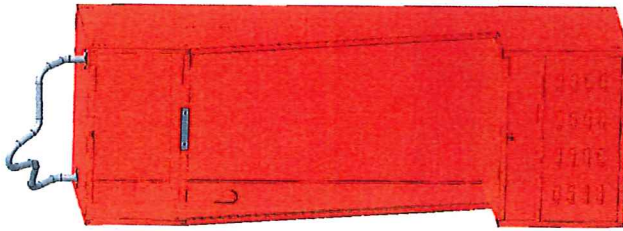
<p>CONTRACTOR: ATHLETIC EDGE          15000 W. 104TH AVE          SUITE 200          EDEN PRAIRIE, MN 55324          PHONE: 952.464.3333          FAX: 952.464.3333          WWW.ATHLETICEDGE.COM</p>	<p>PROJECT AND CONTRACTOR: PROVIDER HEALTH SOLUTIONS          3000 W. 104TH AVE          SUITE 200          EDEN PRAIRIE, MN 55324          PHONE: 952.464.3333          FAX: 952.464.3333          WWW.ATHLETICEDGE.COM</p>
<p>DATE: 08/14/2023          DRAWN BY: J. SMITH          CHECKED BY: J. SMITH          PROJECT NO: 2308          SHEET NO: 01          TOTAL SHEETS: 01</p>	<p>REV: 01          DATE: 08/14/2023          BY: J. SMITH          DESCRIPTION: SEE BOM</p>

A102 Locker Room layout



### Mockup Request

This mockup is an approximation of vinyl color, logo color and placement, and product configuration. Please contact your sales rep for vinyl, wood, and powdercoat samples.



Project Name:	Ludington Public Schools	
Product:	Cutback Steel Locker	
P1789	Mockup 1	Date: 02.09.23

Description:	18 x 24 x 72 Frame: Orange Top: Open Bottom: Louvered with Lift Up Lid Helmet & Shoulder Pad Rack (2) Single Coat Hooks Magnetic Nameplate: 2" x 6"
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#### Mockup Approval

This mockup is an approximation of the proposed product(s). Please check this mockup carefully. No product production will begin until a mockup has been approved. The Athletic Edge is not responsible for any errors not indicated on a mockup after receiving a signed and dated approval.

- Mockup Rejected Contact your sales representative to discuss any revisions to be made.
- Mockup Approved

Client Signature: \_\_\_\_\_

Date: \_\_\_\_\_ Sales Rep Initial: \_\_\_\_\_

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